

FINAL REPORT

PROJECT NUMBER – VG09073

NATIONAL GREENHOUSE WASTE-WATER RECYCLING PROJECT

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VG09073 - NATIONAL GREENHOUSE WASTE-WATER RECYCLING PROJECT

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Purpose: The national greenhouse waste-water recirculation project was designed to deliver necessary skills to greenhouse vegetable growers in converting their current free-drainage (open) systems to full recycling (closed). The project aimed to collect the technical knowledge and information required to enable growers to efficiently convert their greenhouse waste-water systems.

A further aim of this project was to investigate any potential pathology issues related to recycling waste-water including assessing the efficacy of various sterilisation systems.

The knowledge gained have been delivered to key Australian growing areas by a series of theoretical & practical workshops.

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Horticulture Australia Limited



Collaborating Institutions:

Graeme Smith Consulting, Goulburn Ovens Institute of TAFE, Growool Horticultural Systems







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Summary

The national greenhouse waste-water recirculation project was designed to deliver necessary skills to greenhouse vegetable growers in converting their current free-drainage (open) systems to full recycling (closed) as per the following:

- collect the technical knowledge and information required to enable growers to efficiently convert their greenhouse waste-water systems.
- investigate any potential pathology issues related to recycling waste-water including assessing the efficacy of various sterilisation systems.
- knowledge gained was delivered to key Australian growing areas by a series of theoretical & practical workshops.
- A literature review was conducted to assess the current information available about converting systems, waste-water sterilisation options and recycling nutrients. This review ensured global world's best-practice was included in project and knowledge gaps were identified and research commissioned to address issues.
- A training package containing information and course details was developed for delivery to industry.
- It was identified that waste-water products from hydroponic systems are potentially harmful to the environment and should be managed on farm.
- Additionally, greenhouse growers can substantially reduce their cost of production through average savings of 40% water and 60% fertilizer and further reduce their impact on the natural environment. (resulting in an average annual saving for every 4,000m2 greenhouse system of ±\$15,000)
- This project identified from the hundreds of workshop attendees that the average drain % was ±40% (to maintain a suitable root-zone condition) and 60% fertiliser savings calculated Pre EC (drain EC x drain % e.g. 3.7 x 40% = 1.5 Pre EC, feed EC = 2.6, 1.5 / 2.6 = ±60% fertiliser savings)
- Municipality's reluctance to issue new (or extend existing) permits for greenhouse production based on perceived environmental impacts is minimised
- Growers gained skills to safely recirculate nutrient rich waste-water, sterilise and neutralise disease pathogens and rebalance nutrient inputs and outputs.

The investment was relatively low with high returns on the cost of production and for the natural environment as this project has the capacity to deliver an annual benefit to industry of \$25million and divert around 5,000 mega-litres of nutrient-rich water from impacting on the natural environment

Introduction

The project aimed to address a significant market failure in the Australian protected cropping industry by developing a comprehensive workshop training program for delivery to all greenhouse or hydroponic growers.

Even though we operate in a global economy and therefore compete against imported horticultural produce, we do not enjoy equal access to training opportunities that has the capacity to significantly lift our productivity and quality. Skills' training at all levels was considered necessary to underpin industry development & growth.

The Australian protected cropping industry is composed of approx 1,665 vegetable growers producing in 1,341Ha of greenhouses.

They currently contribute over \$1.3billion farm-gate value through the production of major vegetable crops including cucumbers, capsicums, egg plants, tomatoes, lettuce, herbs, Asian greens and strawberries.

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Of these numbers, approx 95% would be growing in an artificial substrate (or growing media) to provide a nutrient and water buffer to each plant.

(n.b. most hydroponic lettuce, herb and Asian vegetable systems, etc are water-based systems and do not utilize a growing media).

Industry estimates that prior to this project, around 95% of media-based growers are in 'Open' systems that free-drain their nutrient rich waste-water to the environment.

A recent HAL project (VG05095 – Pathways to Production, a skilling initiative of the protected cropping industry), conducted a needs and gap analysis of the Australian protected cropping industry by facilitating a number of grower workshops in all states to ascertain their training and development needs.

An outcome of these workshops was an identified desire to lower their water and fertilizer use as well as their impact on the natural environment, by converting to 'Closed' systems whereby all waste-water drained from their greenhouses was fully recycled back through the crop following suitable treatment.

This was in part driven by their concern for the environment (especially the parlous state of the national water balance), and by the manyfold increases in water and fertilizer costs. (from start to finish of project, water had increased from an average of \$1/kl to \pm \$2/kl, and fertilisers from \$1.80m² to \pm \$3/m²)

Additionally today, an increasing number of municipalities are refusing permits to new industry entrants (or expansion of existing enterprises) due to their concern for waste-water impacts on the local environment.

This trend has significant implications for growth and development of our industry and is most apparent in the Sydney basin and Brisbane regions.

This project provided the capacity to overcome these restrictions by informing growers how to reduce their waste-water effluent to negligible levels.

This initiative was identified by the AusVeg & HAL Protected Cropping Working Group as the top industry priority for '09 - '10.

The project delivered to all media-based hydroponic growers the technical skills and knowledge to convert from Open to Closed systems for full waste-water recycling to save on average around 40% of all water and 60% of all fertilizer supplied to their crops and develop their systems to become even more environmentally sound and responsible. It should be noted that greenhouse growers today are already using around $\pm 80\%$ less

water than traditional farming activities, however the waste-water impact on the natural environment can still be considerable. Growers recognise that irrespective of how little water they use or lose as waste-water (compared to traditional farming activities), they can always strive to be even better and save significant monies in the process.

Of the above total industry 1,665 growers in 1,341Ha of protected cropping, approx 400Ha is for fresh tomato growing & 250Ha for lettuce & herbs, both of which are <u>not</u> considered for this project.

Therefore approx 664Ha of protected cropping was targeted for delivery via a series of hands-on skills-based workshops in the main greenhouse growing areas of Australia.

Typical water savings per Ha = 7.5M/L @ \$1,000/M/L = \$7,500Typical fertiliser savings per Ha = \$1.80m2 = \$18,000

Total average savings per Ha = \$1.00112 = \$

 $25,500 \times 664Ha = 16,932,000$ potential savings annually. (n.b. around 25million if tomato and lettuce/herb growers included)

Additionally, around 4,980 mega-litres of nutrient rich water is diverted from the natural environment.

n.b. whilst there are a minimal number of greenhouse growers in soil based systems, the principles involved in converting an 'open' to 'closed' recycling system are based on hydroponic technologies and systems, therefore soil based growers were not initially considered as a high priority for this project, other than pathology issues and outcomes are still relevant to soil growers as well as the suite or sterilising treatment options, therefore there would be flow-on benefits for soil greenhouse growers as well. Consequently there were some soil greenhouse growers who attended the workshops (mainly Virginia SA) who also benefited from learning detailed hydroponic techniques as well.

Anecdotal industry evidence suggests that current greenhouse 'soil' growers are increasingly adopting standard hydroponic irrigation, fertigation and environment management techniques and take up of 'soilless substrates' is considered the next logical step.

Some expected benefit/consequences of this work are a significant lift in grower productivity and viability with a concomitant decrease in cost of production through improved production techniques. Improved techniques should translate into enhanced production and quality that satisfies the QA requirements of both domestic & export markets leading to enhanced market opportunities.

Target audience was all growers in the Australian protected cropping industry with no or little formal horticultural training in their field (industry estimates over 90% of current growers).

Project evaluation is ultimately proved by increased lift in production per m² (standard measure used worldwide to compare production systems and individual growers), as well as increased uptake of product by consumers.

Qualitative & quantitative data can also be assessed through the main grower distribution markets in all major capital cities. Grower feedback can be sought to assess pre & post production levels per m² with an industry database developed to track grower accreditation levels and production improvements.

It is proposed that regular consultation with the National Greenhouse Vegetable Working Group and AusVeg IDO's re outcomes and on-going adoption of project be conducted.

Factors considered necessary for project adoption included ensuring that the grower's needs were comprehensively surveyed, prioritised and effectively delivered. Significant production advantages were clearly articulated to all growers to overcome some reticence to sharing production data. Failure to reach the majority of industry growers would have impacted on the programmes success, therefore it was imperative to run workshops in all states to ensure reasonable data capture and skills delivery.

Methods & Activities

Literature Review

This process revealed a number of support resources suitable for the project:

- A book called "Plant Nutrition of Greenhouse Crops" (Sonneveld & Voogt, Springer Publications) was released recently that covers all the conventional nutritional recipes and adjustments for traditional & emerging greenhouse crops and growing media. This publication will assist the project by providing sound advice on optimising water and fertiliser uptake.
- A software program from Haifa Chemicals Ltd called "Haifast" has been developed to assist greenhouse growers to develop their nutritional recipes based on analysis of their fresh water supply/s and drain water. These recipes are then automatically adjusted to the normal standard feed recommendations for crop age and physiological stages. This resource will greatly simplify greenhouse growers ability to balance their crop nutrition when converting to a 'closed' recycling system. (See appendix i.)

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• Investigations were held in relation to water disinfection options when converting to a closed greenhouse system. Conventional treatment options used globally in greenhouses systems included:

ozone, heat (pasteurisation), UV, slow biological, chlorine dioxide, iodine, copper, hypochlorite, monochloramine, quaternary ammonium, sand & activated-carbon filtration and possibly others?

These systems will be tested pre & post treatment for pathogen load to gauge effectiveness and annual costs per m/l of water treatment to assist greenhouse growers to make informed technology choices. (see appendix h. & k.)

Practical & Technical Training in The Netherlands

Graeme Smith (main project investigator) and Rick Donnan (project collaborator) travelled to The Netherlands (as part of Project 'VG09068 – European Greenhouse Study Tour October 2009') to assess firsthand the practical methods used by growers to disinfect their recycled water supply (as noted above). This tour provided a first-hand view of various systems, their geometry and their efficacy and this information formed part of the workshop presentations.

Graeme & Rick attended two days intensive technical training in conversion to closed greenhouse systems at the Practical Training Centre Plus in Ede, Holland. This training covered the following aspects:

- 1. Hydroponic nutrient feed recipes for all identified vegetable crops
- 2. Recipes to cover the changing physiological stages for each crop
- 3. Root-zone nutrition targets for each vegetable crop
- 4. Adaption recipes to balance and control root-zone nutrition
- 5. Interpretation of laboratory drain analysis results
- 6. How to convert from Open to Closed Systems by capture of drain water and reuse
- 7. Plant nutrition and nutrient management
- 8. Drain water sterilization options and assessment

Included in the training sessions were visits to major technology manufacturers to discuss one-on-one the technical aspects and benefits of various water disinfection options. Companies visited included 'van Dijk Heating' who produce a heat (pasteurisation) system (commonly used in The Netherlands), and 'Lenntech' who produce both UV and Chlorine Dioxide treatment systems (also commonly used in The Netherlands glasshouse industry). Both manufacturers made available software to calculate investment and annual running costs that was made available to growers attending the workshops. (see appendix h.)

Full Workshop Development

Graeme, Rick Donnan and Leigh Taig (GOTafe Production Horticulture Manager) met on a number of occasions to develop the technical content of the workshops that consisted of the following elements:

(see appendix e.)

(see appendix f.)

(see appendix h.)

- Plant Nutrition, Water Quality, EC & pH
- Conversion to a Closed System
- Water Sample Collection Options
- Water Disinfection Options and Costings
- Haifast Nutrition Software Demonstration & Training (see appendix i.)

Also developed was a workshop timeline. (see appendix d.)

Industry Workbook

The units outlined above in Full Workshop Development formed the key components of the Industry Workbook that was made available to all workshop attendees.

The workbook included a loose-leaf binder (for easy unit updates) and an attached CD Rom containing the Haifast nutrition software.

Investigations were undertaken with Steven Carruthers (owner of Casper Publications and publisher of "Practical Hydroponic & Greenhouses' magazine), to assess the development of an 'e-book' following completion of the workshops and pathology trials as an effective method of making available this information to industry in the future.

Workshops Delivered

It was resolved to conduct a pilot workshop with a greenhouse reference group in the Bellarine Peninsula area of Victoria in February 2010, to ensure each subject is well covered and sufficient time is allowed to meet the needs of the growers.

Following this pilot, the balance of the national workshops were delivered from March to October 2010.

Workshops have been delivered at the following locations:

- <u>Victoria</u> (4), Geelong, 10 Participants Shepparton, 14 Participants Cranbourne, 19 Participants Werribee, 18 Participants
- <u>New South Wales</u> (1), Coffs Harbour, 20 Participants
- <u>Queensland</u> (2), Brisbane, 23 Participants Bundaberg, 16 Participants
- <u>Western Australia</u> (1), Baldivis, 19 Participants
- <u>South Australia</u> (2), Virginia, 15 Participants Virginia, 15 Participants
- <u>Tasmania</u> (1), Campbelltown, 16 Participants
- <u>New South Wales (3)</u> Tahmoor, 12 Participants Riverstone, 23 Participants Kemps Creek, 30 Participants

A total of 230 attendees have experienced the 14 workshops in 6 states.







Formal Agreements with Project Sub-Contractors

Graeme Smith Consulting entered into formal sub-contract agreements with key project partners to ensure the project was delivered on-time, on-budget and to an agreed technical level. Contracts completed included:

• Leigh Taig of GOTafe whose main responsibilities include providing for each workshop location the following: (to suit minimum 30 people)

1. Suitable workshop location with private presentation room (to agreed cities and dates)

2. Suitable IT facilities for workshops (data-show projector, screen, 15 x laptops, whiteboard, markers, tables & seats, etc)

- 3. Suitable catering needs (morning & afternoon tea, lunch, tea/coffee, etc)
- 4. Suitable industry workbook (loose-leaf binder style), and CD ROM
- 5. Certificate of Attainment/Attendance per workshop participant
- Rick Donnan of Growool Horticultural Systems P/L provided a sound technical basis to assist *Graeme Smith Consulting* to deliver technical training services for the project
 Suitable workshop leastion with private presentation ream (to agreed eiting and

1. Suitable workshop location with private presentation room (to agreed cities and dates)

 Technical basis to include assistance with development of suitable presentation information for the project, and subsequent presentations at national workshops
 Project to include all national workshop locations

- 4. Presentation information included subjects included in Full Workshop Development above.
- Len Tesoriero of NSW DPI Pathology is conducting the pre & post pathogen trials of various industry disinfection systems.

Pathology Testing Program

The data collected in the grower database revealed a significant diversity of sterilisation systems utilised in the industry Australia wide.

Growers were asked if they would agree to be involved in a free trial whereby water samples would be collected pre & post treatment to assess effectiveness of these diverse systems. These samples are to be sent to Len Tesoriero (NSW DPI Pathology), for testing of crop specific pathogens (eg. Pythium, phytophthora, fusarium, Bacterial Canker, etc)

A letter was sent to all volunteers of this testing program (see database below & appendix k.) outlining the collection and mailing process of the water samples.

Included is a copy of 'Plant Disease Diagnosis Request' from NSW Industry & Investment Plant Health Diagnostic Service (see appendix I.)

2 one-litre bottles have been mailed to each grower for each test (1 x input and 1 x output) to allow for replicates of each test, therefore some growers have received multiple packages to reflect multiple treatment systems, water sources or crops.

The data collected in the grower database revealed a significant diversity of sterilisation systems utilised in the industry Australia wide and included: UV, Ozone, Hydrogen Peroxide, slow biological, Iodine, reverse osmosis, ultra-filtration, chlorine dioxide and beneficial microbes, etc.

At time of writing, NSW DPI Pathology have not completed their trials, therefore no final report from them, however some trials that have been completed indicate a significant lack of efficacy in some of the treatment systems.

This non-performance could be due to less than ideal management by the grower or point to substantive failings in the technology itself.

Len is requesting follow-up samples from these enterprises to ensure testing and sampling integrity and will provide direct feedback to assist each grower affected.

Workshop Participant Volunteer List

	Workshop Partici	pant Volunteer List			Raw or		
Code	Company Name	Contact Name	State	sterilisation unit	Recycle	Crop/s	Pathogens to be Tested
PTP01	ST Tomato Farm	Michael Tran	Vic	vibrex	Raw	tomato eggplant	Cmm, Fusarium, Pythium, Phytophthora
PTP02	Bang Trinh P/L	Bang Trinh	Vic	vibrex	Raw	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP03	J & A Brandsema	Anthony Brandsema	Tas	hydrogen peroxide	Raw	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP04	J & A Brandsema	Anthony Brandsema	Tas	hydrogen peroxide	Recycle	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP05	P'petual Holdings P/L	Andrew Potter	SA	RO	Raw	tomato, cucumber	Cmm, Fusarium, Pythium, Phytophthora
PTP06	Zedfarm	Peter Zulpo	Qld	ozone	Recycle	tomato, herbs	Cmm, Fusarium, Pythium, Phytophthora
PTP07	Zedfarm	Peter Zulpo	Qld	UV	Recycle	tomato, herbs	Cmm, Fusarium, Pythium, Phytophthora
PTP08	Virginia Produce P/L	Thien Dinh Vu	SA	ultrafiltration	Recycle	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP09	Virginia Produce P/L	Thien Dinh Vu	SA	RO	Recycle	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP10	D T Vu Hydropnics	Dinh Thi Vu	SA	ultrafiltration	Raw	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP11	D T Vu Hydropnics	Dinh Thi Vu	SA	ultrafiltration	Recycle	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP12	N C Nguyen	Ngoc Cuong Nguyen	SA	UV	Raw	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP13	N C Nguyen	Ngoc Cuong Nguyen	SA	UV	Recycle	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP14	R&M Standing	Robert Standing	NSW	UV	Raw	tomato, cucumber, eggplant	Cmm, Fusarium, Pythium, Phytophthora
PTP15	Flavourfull Hydroponics	Ross Mathiesen	Vic	RO	Raw	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP16	Havilah Hydroponics	Adrian Stanley	Qld	ozone	Recycle	cucumber, lettuce	Fusarium, Pythium, Phytophthora
PTP17	Havilah Hydroponics	Adrian Stanley	Qld	iodine	Recycle	cucumber, lettuce	Fusarium, Pythium, Phytophthora
PTP18	Bestmann Hydroponics	Malcolm England	Qld	ozone, microbes	Recycle	lettuce, tom, herb, asian greens	Cmm, Fusarium, Pythium, Phytophthora
PTP19	Ironbark Hydroponics	Keith Waddell	Qld	ozone	Raw	lettuce	Fusarium, Pythium, Phytophthora
PTP20	Pure Natives	Cornelia Payne	Qld	UV	Raw	flannel flower	nematodes
PTP21	Hydro-Harvest	Glenn Hinton	Qld	RO	Raw	Asian vegetables	Fusarium, Pythium, Phytophthora
PTP22	Vertical Farm Systems	John Leslie	Qld	UV	Recycle	Rocket Basil	Fusarium, Pythium, Phytophthora
PTP23	Boxsell Hydroponics	Glenn Boxsell	Qld	RO	Raw	Leaf Vine Crop	Fusarium, Pythium, Phytophthora
PTP24	Boxsell Hydroponics	Glenn Boxsell	Qld	Carbon	Recycle	Leaf Vine Crop	Fusarium, Pythium, Phytophthora
PTP25	Bratasha Farm	Ray Bertinazzi	Qld	ozone	Recycle	Asian vegetables	Fusarium, Pythium, Phytophthora
PTP26	D'Vineripe	Michelle Gladwin	SA	RO	Raw	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP27	D'Vineripe	Michelle Gladwin	SA	UV	Recycle	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP28	KJ & O Webb P/L	Keith Webb	SA	ultrafiltration	Raw	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP29	KJ & O Webb P/L	Keith Webb	SA	ultrafiltration	Recycle	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP30	Eden Farms	Jason Smith	Qld	hydrogen peroxide	raw	cucumber	Fusarium, Pythium, Phytophthora
PTP31	Clean Green Hydro	Brian Ellis	Qld	ozone	Recycle	fancy lettuce, asian veg	Fusarium, Pythium, Phytophthora
PTP32	Clean Green Hydro	Brian Ellis	Qld	iodine	Recycle	fancy lettuce, asian veg	Fusarium, Pythium, Phytophthora
PTP33	J & F Eberhard	Jochen & Friederike Eberhard	Qld	hydrogen peroxide	Raw	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP34	J & F Eberhard	Jochen & Friederike Eberhard	Qld	hydrogen peroxide	Recycle	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP35	Alma Hydroponics	lan Mortlock	Vic	iodine	Recycle	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP36	Stakehill Hydroponics	Alex Norman	WA	UV	Recycle	tomato	Cmm, Fusarium, Pythium, Phytophthora
PTP37	Westgro Hydroponics	Paul Humble	WA	UV	Recycle	cucumber	Cmm, Fusarium, Pythium, Phytophthora
PTP38	Paulmar Hydroponics	Paul Mifsud	Vic	ozone	Recycle	lettuce	Fusarium, Pythium, Phytophthora
PTP39	Bellarine Hydroponics	Anne Wilson	Vic	Slow Biological	recycle	tomatoes	Cmm, Fusarium, Pythium, Phytophthora
PTP40	Bellarine Hydroponics	Anne Wilson	Vic	lodine	recycle	tomatoes	Cmm, Fusarium, Pythium, Phytophthora

PCA Tender – Laboratory Analysis of Greenhouse Nutrient Solutions

An outcome of this project is a tender to supply to all PCA members a cost-effective laboratory analysis of their water and nutrient solutions to an industry standard.

The project delivers skills-based training on converting systems from open (free-drainage) to closed (full recycling) resulting in 60% (on average) of fertiliser nutrition being sourced from the drain water that requires laboratory analysis to rebalance input nutrition.

This tender was subsequently awarded to Hortus Technical Services of Bundaberg QLD, who met all the relevant testing and reporting criteria and offered a full nutrient solution analysis for \$69, a discount of \$20 per sample to PCA members. (see appendix m.)

Grower Database

A grower database has been tabulated from all the workshops that will provide for an important industry resource and included the following information:

- a. Industry demographics
- b. System sizes
- c. Crops grown
- d. Growing system types
- e. Types of sterilisation systems used

Workshop Comments

It was considered important that the project measured its effectiveness with all attendees asked the following questions:

- a. I had sufficient info about content?
- b. Responses to enquiry/registration were timely?
- c. Content was relevant to my workplace?
- d. Method of delivery was appropriate?
- e. Information will help my business?
- f. Presenters had good knowledge
- g. Facilities suitable?
- h. Best part of workshop?
- i. Worst part of workshop
- j. Do you think you have enough information to convert to closed system?

The responses have been tabulated (see appendix n.)

Workbook Updates

The supplied workshop workbooks have been progressively updated following feedback from each workshop to more closely reflect the technology utilised in the Australian greenhouse and hydroponic industry. This is to ensure that only the most recent industry technical information can be presented as an industry resource following completion of the project

Industry Workbook Development

The entire project is planned to be available via an industry workbook. This workbook is to be delivered in the form of an 'e-book' to facilitate the ease of delivery to Australian greenhouse or hydroponic growers.

Delivery can then be facilitated by either:

- a) Email
- b) Websites (e.g. <u>www.graemesmithconsulting.com</u>, www.protectedcroppingaustralia.com)
- c) Or CD Rom (via mail or industry events)

Main subjects of industry workbook (e-book):

- a) Introduction
- b) Course Outcomes and Accreditation
- c) Plant Nutrition, Water Quality, EC & pH
- d) Conversion to Closed Greenhouse Systems
- a) Maintenance Program for Closed Greenhouse Systems
- b) Water Disinfection Options & Costings
- c) Haifast Nutrition Software
- d) Outcomes of pathology trials
- e) Outcomes of sterilisation systems trials
- f) Preferred industry supplier of laboratory analysis of nutrient solutions
- g) Acknowledgements

An e-book compiler (Active E-Book Compiler), has been purchased to ensure international publishing specifications and norms are maintained for the workbook.

CD Roms will be produced by Casper Publications (editors and publishers of 'Practical Hydroponics and Greenhouse Magazine), who will also provide disk cover printing.

Industry Presentations

The outcomes of this project are planned to be communicated to industry at a wide-range of forums, with a particular focus on the original workshop locations around the nation. This is consistent with advice given to participants during the original workshops to ensure we report back directly to industry.

Presentations Completed

As at time of this report, the following reports to industry have been completed:

- 1. VIC Hydroponic Farmers Federation October AGM & grower meeting in Yendon
- 2. WA West Australian Greenhouse Growers Association April grower meeting in Perth
- 3. TAS Tasmanian Association of Greenhouse Growers May AGM & grower meeting in Campbell Town
- 4. SA SARDI Local Growers meeting in March at Virginia Horticulture Centre
- 5. PCA national 'Soilless Australia' magazine to all association membership

Presentations to come

- 1. SA PCA national biennial industry conference in Adelaide in July 2011
- 2. NSW at Coffs Harbour & selected Sydney grower meetings with NSW DPI in June 2011
- 3. QLD at Bundaberg Fruit & Vegetable Growers Association in June 2010
- 4. Practical Hydroponics & Greenhouses (national and international trade magazine)
- 6. AusVeg national magazine 'Vegetables Australia'
- 7. PCA & Graeme Smith Consulting Web sites

Summary of Key Project Outcomes

The project key outcomes included the following:

- a) National workshops (deliver skills for industry to convert to closed systems) A total of 230 attendees have experienced the 14 workshops in 6 states.
- b) Capacity to save industry \$25million annually in water and fertiliser costs (significantly lower each growers cost of production)
- c) Divert 5 G/L nutrient rich water from impacting on natural environment
- d) Efficacy testing of common industry sterilisation systems (test for common crop pathogens, Pythium, phytophthora, fusarium & Cmm)
- e) Preferred industry supplier of laboratory analysis of nutrient solutions Hortus Technical Services delivery cost-effective analytical services to an industry standard
- f) Haifast Nutritional software (full greenhouse crop recipes for differing physiological stages and nutrient re-balancing for closed systems)
- g) Free copy of project 'e-book' via various websites (ongoing delivery of skills to all of industry)

ACKNOWLEDGEMENTS

In my role as Project Leader, I wish to thank the participants below for their co-operation and technical input. Their interest in all things greenhouse and hydroponic, and the general spirit of togetherness was most satisfying. I thank them for their friendship and I specially thank them for their contribution to the information included in this report, therefore recognition and appreciation is for their welcome contribution to ensuring a successful project:

Collaborating Institutions:

PCA	Saskia Blanch, Secretary, Protected Cropping Australia
Steven Carruthers	Casper Publications, Practical Hydroponics & Greenhouse Magazine
NSW DPI	Jeremy Badgery-Parker, National Centre for Greenhouse
	Horticulture, Gosford NSW
SARDI	Kaye Ferguson & Barbara Hall
Nicholas Srour	T&W Greenhouses NSW
GOTafe	Leigh Taig & Ross Wade, Goulburn Ovens TAFE, Shepparton VIC
Rick Donnan	Rick Donnan P/L
Growool	Growool Horticultural Systems
VHC	Peter De Lacy & Mike Redmond, Virginia Horticulture Centre SA
HFF	Carl van Loon, President, Hydroponic Farmers Federation VIC
TAGG	Anthony Brandsema, Tasmanian Association of Greenhouse Growers
	TAS
WAGGA	Paul Humble, President, West Australian Association of Greenhouse
	Growers WA
Len Tesoriero	NSW DPI Pathology
BFVGA	Max Horvath, Bundaberg Fruit & Vegetable Growers Association QLD
Ben van Onna	Senior Trainer PTC+ Ede (The Netherlands)
Herman Eijkelboom	Senior Trainer PTC+ Ede (The Netherlands)
Peter van den Brink	Coordinator PTC+ Ede (The Netherlands)
HAL & AusVeg	Protected Cropping Working Group – all group members
Shaul Gilan	Haifa Australia

Graeme Smith Project Leader appendix a.

National Greenhouse Waste-Water <u>Recycling Project</u>



(A skills initiative for ALL Australian greenhouse & hydroponic vegetable growers) You are invited to attend a *FREE* workshop to develop a sound understanding of the skills and technology required to convert from an Open to a Closed System

Typical Annual Savings per Hectare (10,000m2) Fertiliser - \$30,000, Water - \$7,500 - Total = \$37,500/ha

Workshop Subjects

- 1. Hydroponic nutrient feed recipes for all identified vegetable crops
- 2. Recipes to cover the changing physiological stages (maturity) for each crop
- 3. Root-zone nutrition targets for each vegetable crop
- 4. Adaption recipes to balance and control root-zone nutrition
- 5. Interpretation of laboratory drain analysis results
- 6. How to convert from Open to Closed Systems by capture of drain water and reuse
- 7. Plant nutrition and nutrient management
- 8. Drain water sterilization options and assessment (investment and annual running costs)
- 9. Demonstration of recycling equipment (blend valves and controllers)
- 10. Workbook and CD ROM containing automatic greenhouse nutrition software program

Workshop Registration

Growers can register for the free workshops by completing the course registration form (attached), or can be downloaded from <u>www.graemesmithconsulting.com</u> or by contacting Ross Wade of GOT afe on (03) 5833 2816, or email Ross on <u>rwade@gotafe.vic.edu.au</u>

WOIN	Shop Frogram	(each day 9.50an – 4.50pm)	
State	City Location	Venue	Date/s
VIC	Shepparton	GOTAFE Campus Fryers St: 152 Fryers St	Wed 17 th March
	Werribee	Werribee RSL: 2 Synnot Street	Tue 23 rd March
	Cranbourne	Amstel Golf Club 1000 Frankston - Cranbourne Rd	Wed 24 th March
TAS	Campbell Town	Campbell Town Hotel: 118 High Street	Wed 14 th April
NSW	Coffs Harbour	Catholic Club, 61a West High Street	Wed 12 th May
	Luddenham	Golf & Country Club, Twin Creeks Drive	Tue 22 nd June
	Oakville	Joseph Azzi Farm, Smith Road	Wed 23 rd June
	Tahmoor	Said Azzi Farm, Bargo River Road	Thu 24 th June
WA	Baldivis	Old Barnyard Function Centre: 441 Old Mandurah Rd	Tue 8 th June
QLD	Brisbane	Virginia Golf Club, 10 Elliot Road, Banyo	Tue 20 th July
	Bundaberg	Alloway Country Club: Goodwood Road	Wed 21 st July
SA	Murray Bridge	Murray Bridge Racing Club: Maurice Road	Tue 10 th August
	Virginia	Virginia Horticultural Centre	Wed 11 th August
	Virginia	Virginia Horticultural Centre	Thu 12 th August
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Workshop Program (each day 9.30am – 4.30pm)

(N.B. lunch, morning & afternoon teas included in free workshop)

<u>Natíonal</u>	Gree	enhoi	use	Waste-Water
	0	1.	C	



<u>Recycling Project</u> Workshop Registration Form

Ι	(name) will be attending the workshop at	
	(city) on	(date)
My farm is	(business name) and	I currently grow
greenhouse or hydroponic vegetables		(crop/s)
My address is		
My contact phone number is		_ (inc area code)
Or mobile number is		_
Email contact is		_
I will bring my own Laptop computer (IBM compatible)	o load software program	(yes/no)
I will bring a recent fresh water and drain water laborate	ory analysis to load in progra	ımyes/no)

Please either fax or email this registration form at least 1 week before the workshop date. (to allow for venue and catering)

Fax to Ross Wade at GOTafe on (03) 5833 2881, or Email to rwade@gotafe.vic.edu.au Any workshop questions, please phone Ross Wade (03) 5833 2816, or

(Alternate Contact: Graeme Smith on 0427 339 009 or graeme@graemesmithconsulting.com)

Workshop Facilitators:

Graeme Smith (Graeme Smith Consulting) Rick Donnan (Growool Horticultural Systems) Leigh Taig / Ross Wade (Horticulture Centre – Goulburn Ovens TAFE)









National Greenhouse Waste-Water Recycling Project

PROJECT WORKBOOK

Facilitated by GRAEME SMITH CONSULTING



www.graemesmithconsulting.com

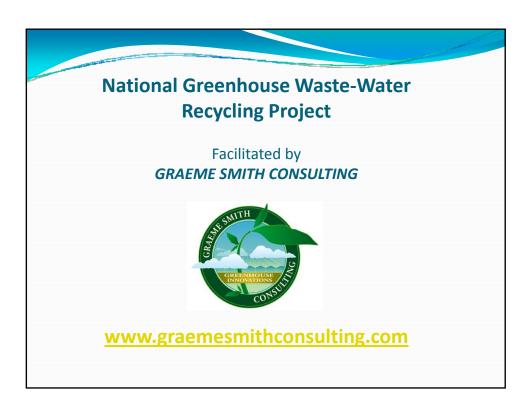
Project Collaborators

Rick Donnan – Growool Horticultural Systems P/L

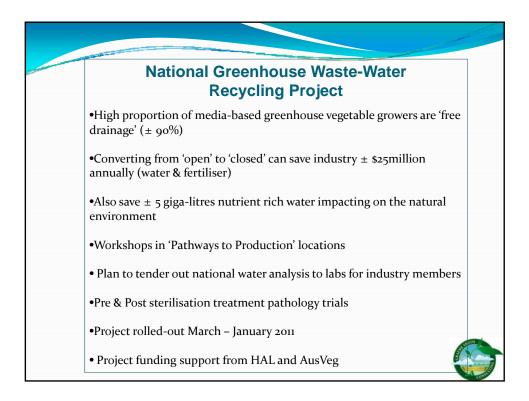


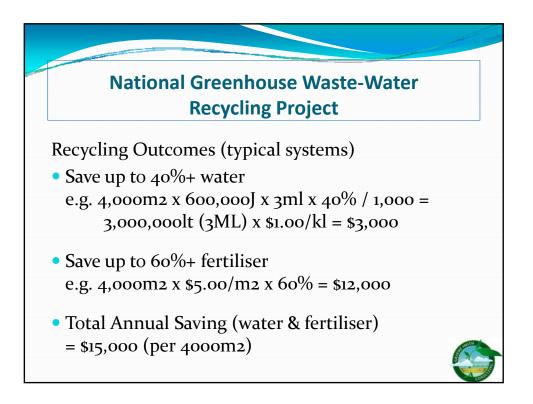
Leigh Taig & Ross Wade - GOTafe Shepparton Goulburn Ovens

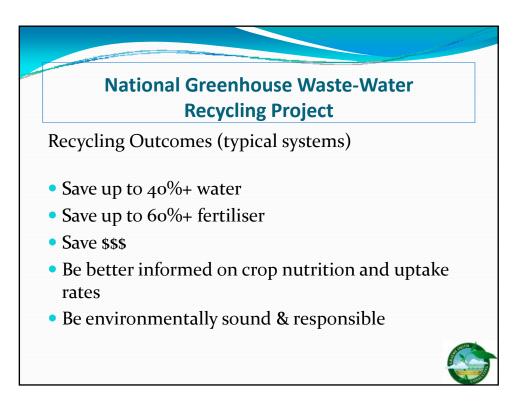
Institute of TAFE

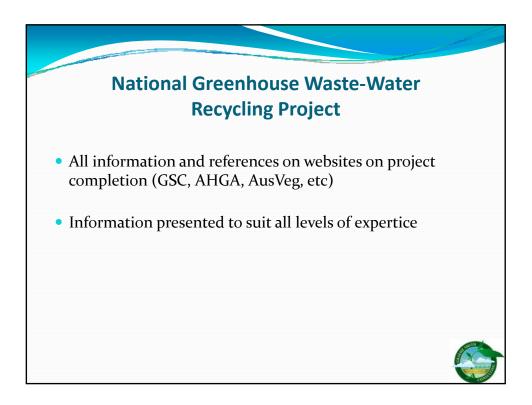












Hationa	Hydrop Wood Email: <u>green effort</u> Web: <u>www.gra</u>		
	Workshop Timetable		
Time	Subject	Presenter/s	
09.30 - 10.00	Arrival Coffee/Tea		
10.00 - 10.15	Welcome & Introductions	Graeme Smith	
10.15 - 10.30	Course Outcomes and Accreditation	Graeme Smith & Leigh Taig	
10.30 - 12.00	Plant Nutrition, Water Quality, EC & pH	Rick Donnan	
12.00 -12.30	Lunch		
12.30 - 1.30	Conversion to Closed Systems & Maintenance Program for Closed Systems	Graeme Smith	
1.30 - 2.15	Water Disinfection Options & Costings	Rick Donnan	
2.15 - 3.00	Haifast Nutrition Software Demonstration	Graeme Smith	
3.00 - 3.15	Afternoon Tea		
3.15 - 4.00	Haifast Nutrition Software Training	Graeme Smith	_
4.00 - 4.30	Workshop Wrap-Up & Close		
© Graeme Smith Consultin	g Pagelofl	Workshop Timetable	

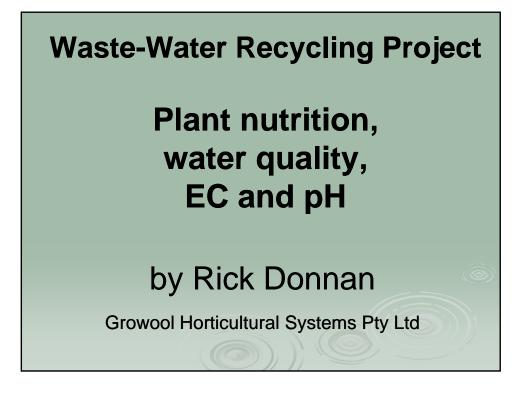


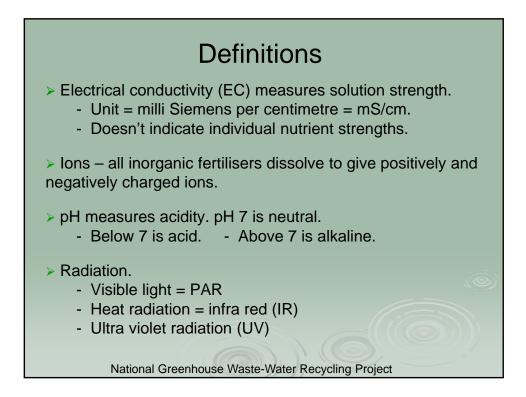
National Greenhouse Waste-Water Recycling Project (VG09073)

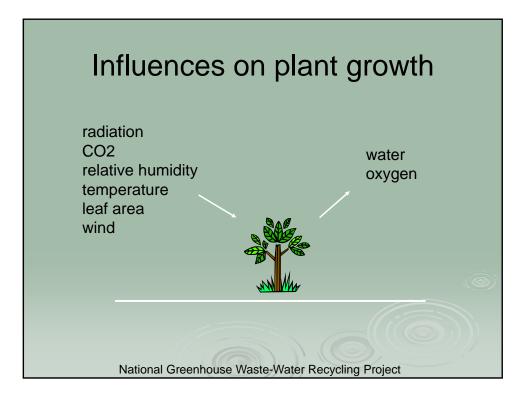
Workshop Timetable

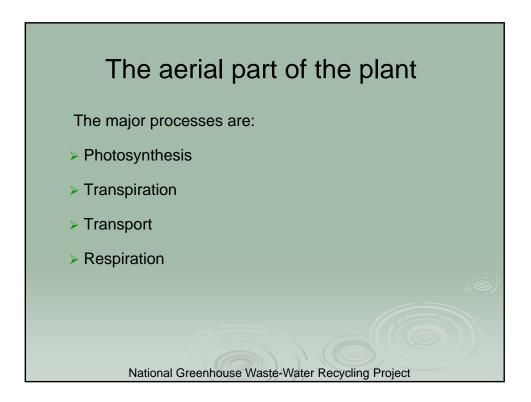
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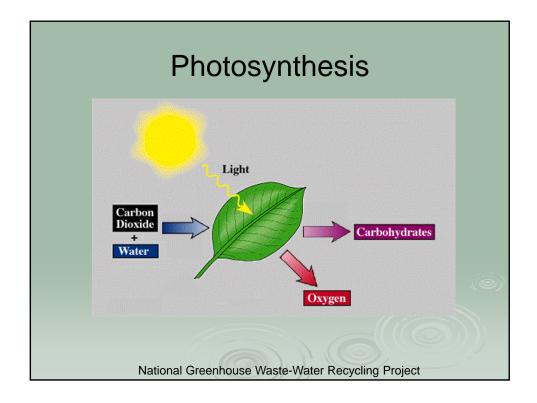
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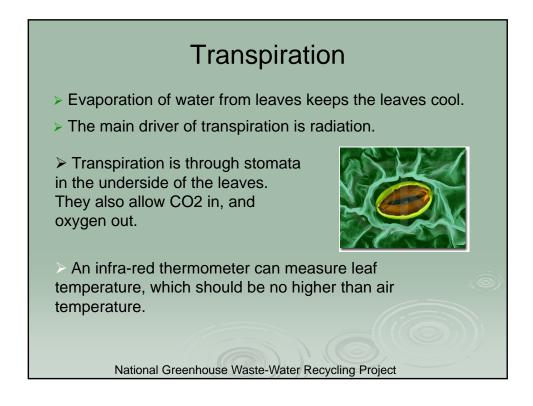




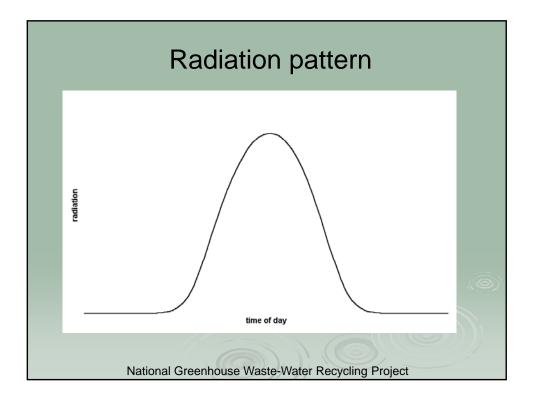




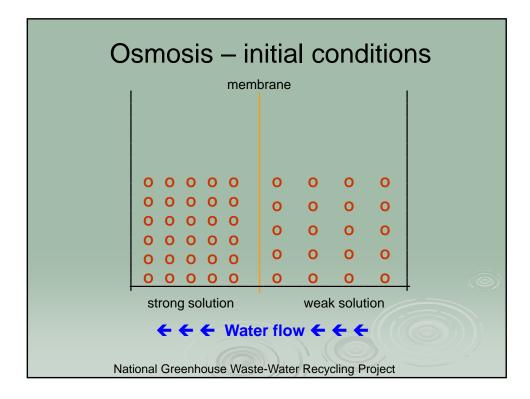


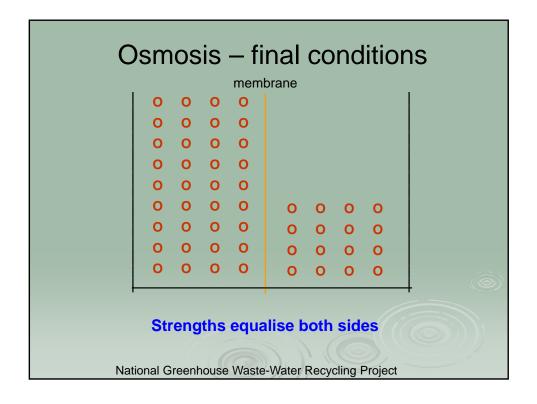


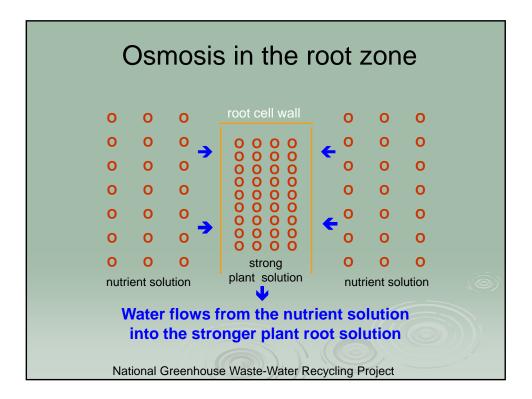


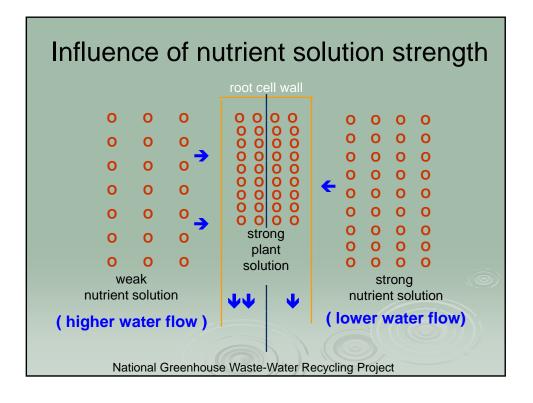


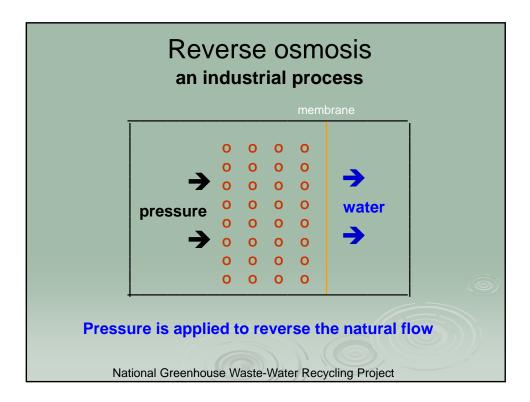


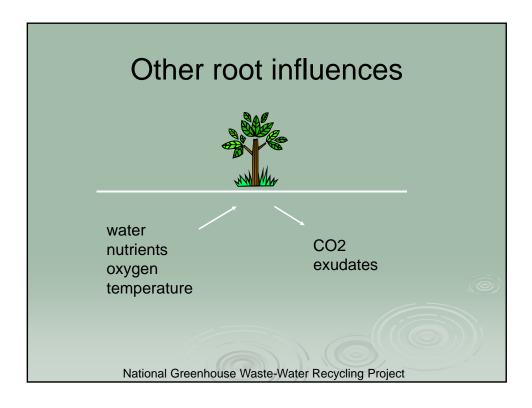


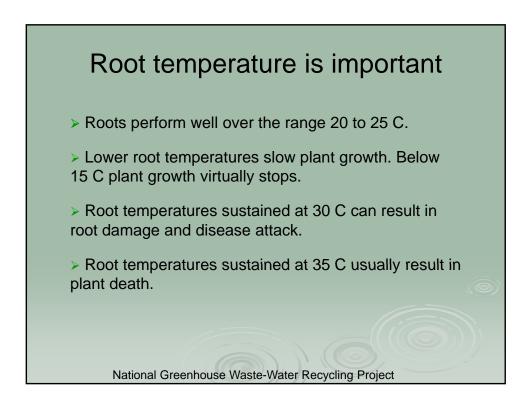


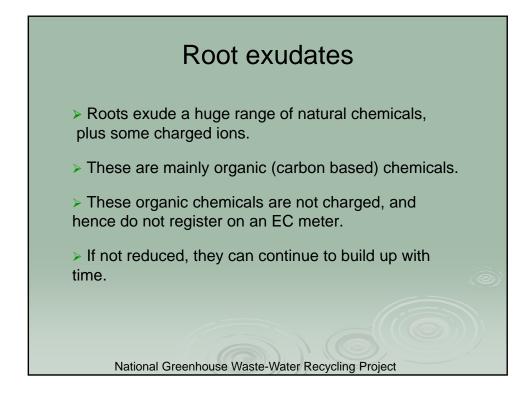


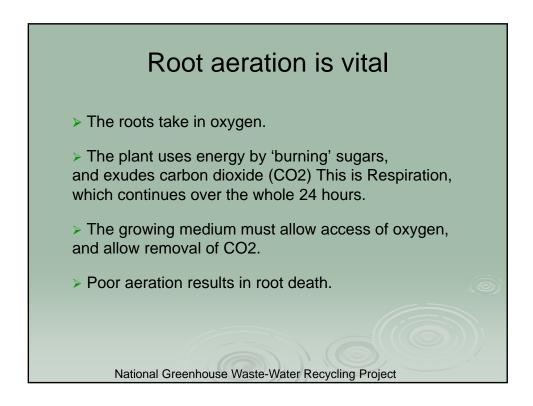


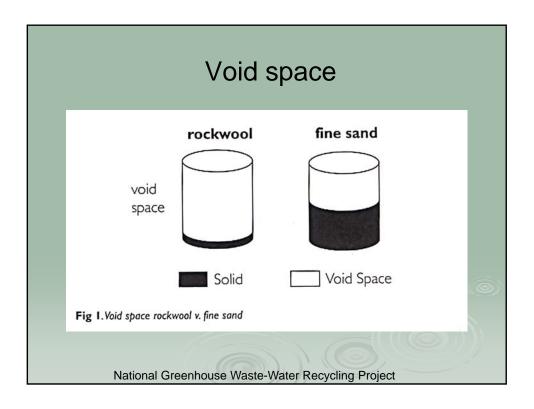


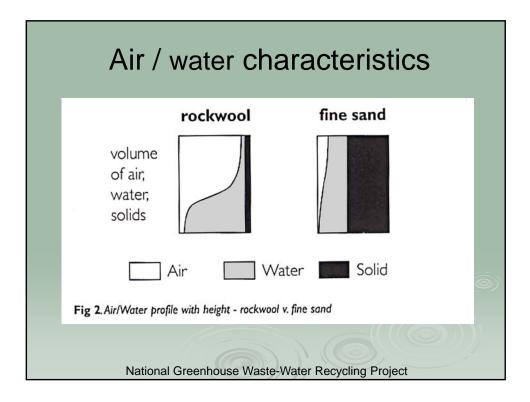




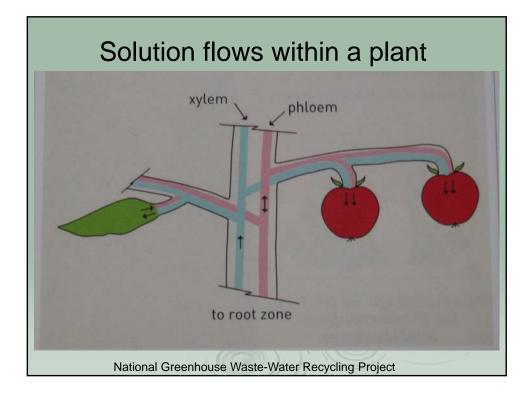


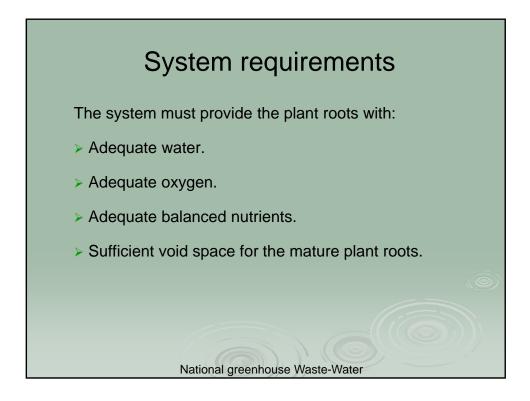


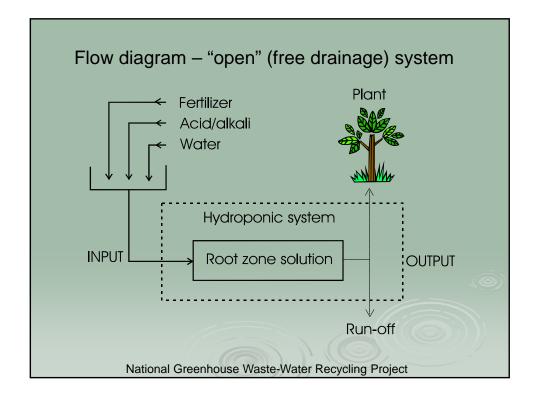


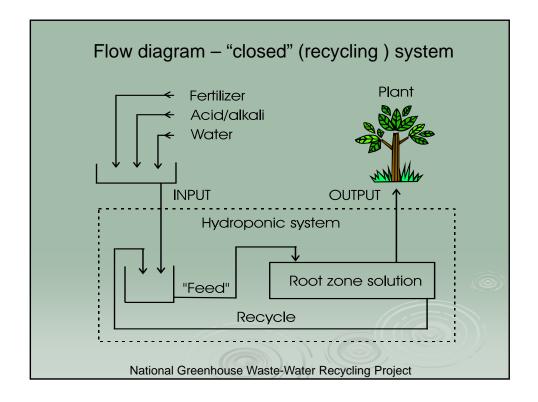


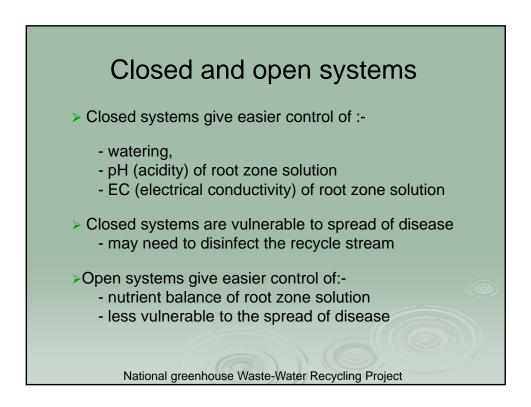




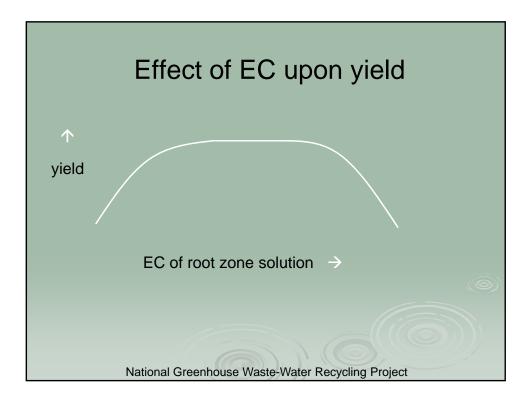


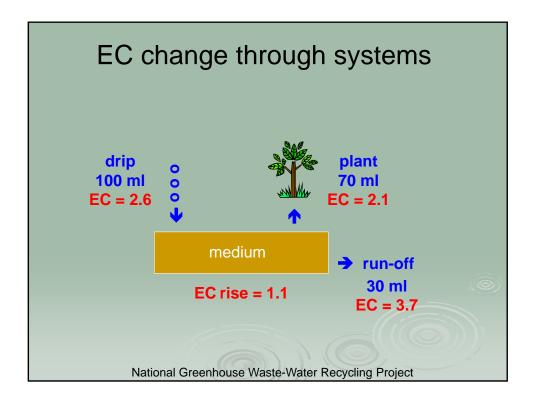


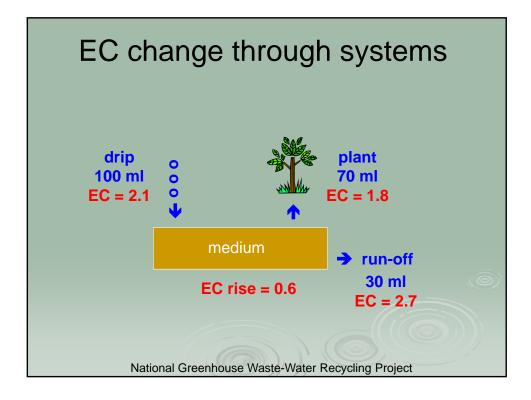


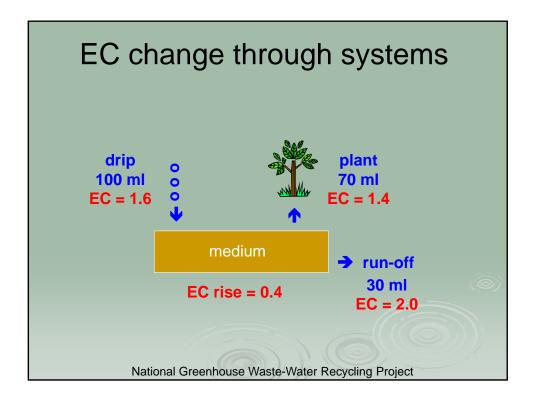




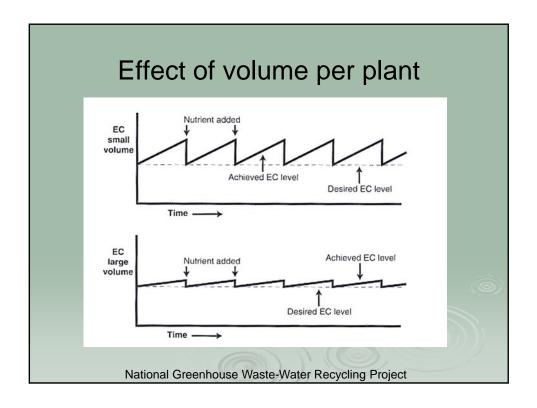


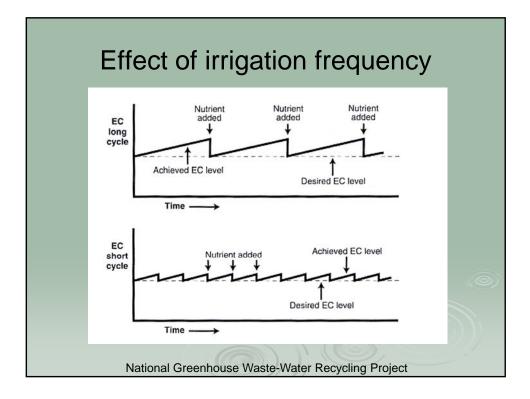






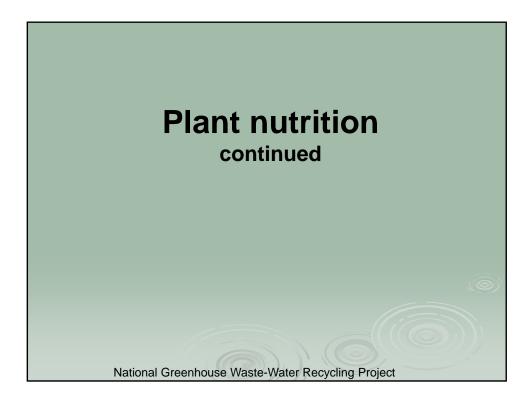
	EC change through systems								
		feed	run-off	EC rise	plant				
	volume	100 ml	30 ml		70 ml				
	I 2.6 3.7 1.1 2.1 II 2.1 2.7 0.6 1.8 III 1.6 2.0 0.4 1.4								
	National Greenhouse Waste-Water Recycling Project								

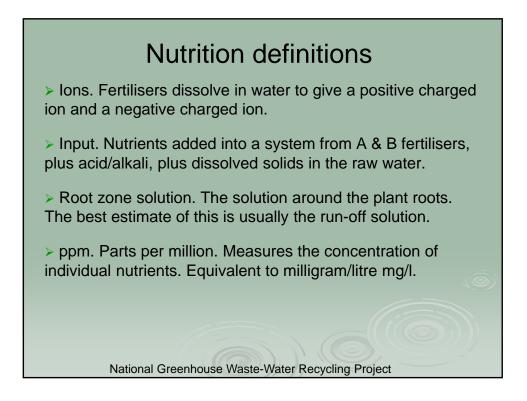






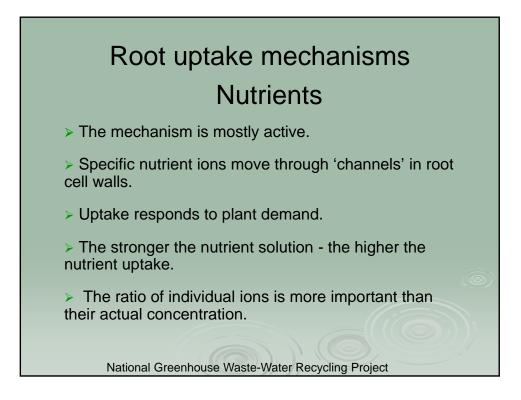


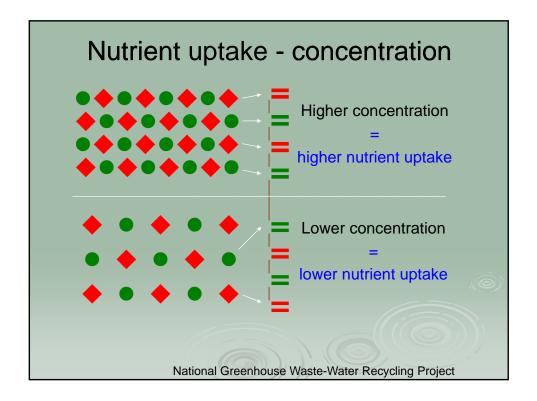


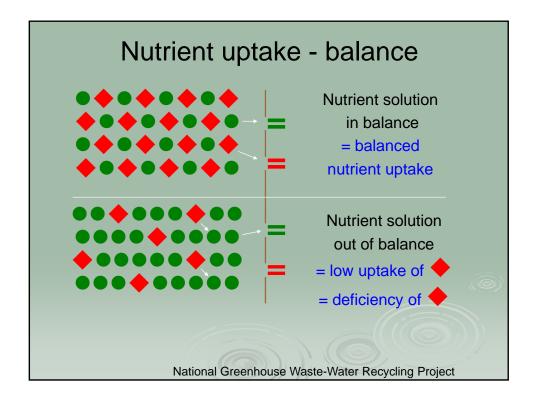


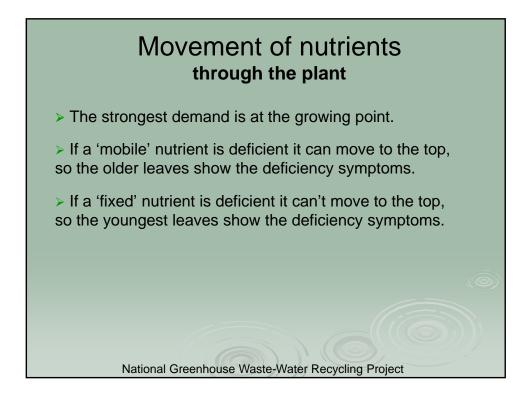
nutrient	ion	range - ppm
nitrogen	NO3- & NH4+	70 - 300
potassium	K+	150 - 500
magnesium	Mg++	15 - 80
phosphorus	H2PO4-	15 - 80
calcium	Ca++	70 - 250
sulphur	SO4	20 - 250

nutrient	ion	range - ppm				
iron	Fe++ (chelate)	0.8 - 6				
zinc	Zn++	0.1 – 0.6				
manganese	Mn++	0.5 – 2.0				
boron	B4O7	0.1 – 0.6				
copper	Cu++	0.05 – 1.0				
molybdenum	MoO4	0.05 – 0.15				
National Greenhouse Waste-Water Recycling Project						

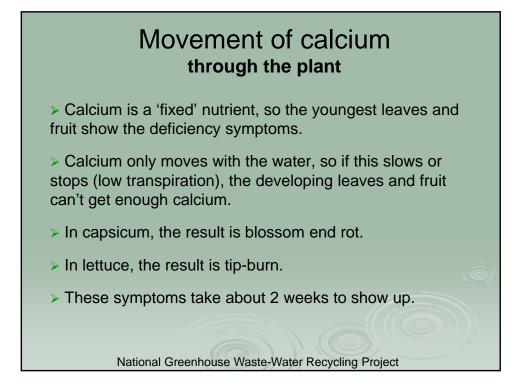






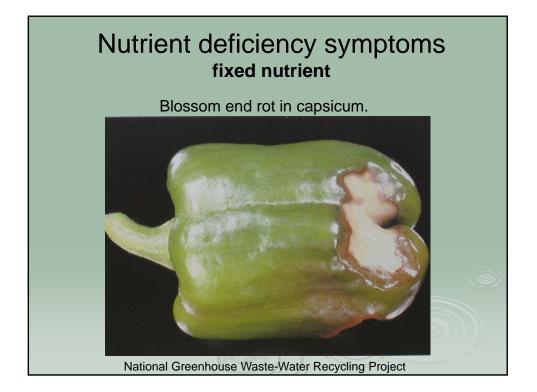


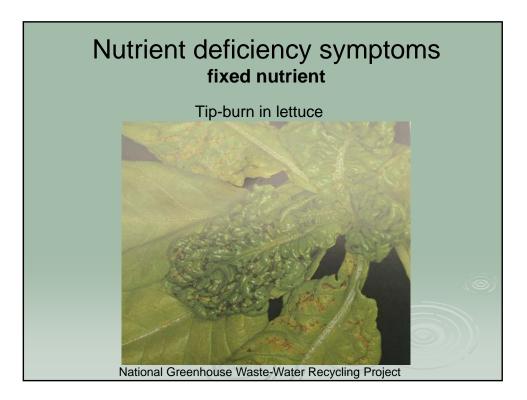
Mobile & fixed nutrients						
mobile	fixed	variable				
nitrogen	calcium	sulphur				
phosphorus	manganese	copper				
potassium	boron	zinc				
magnesium	iron	molybdenum				
chloride						
National Green	house Waste-Water Re	ecycling Project				



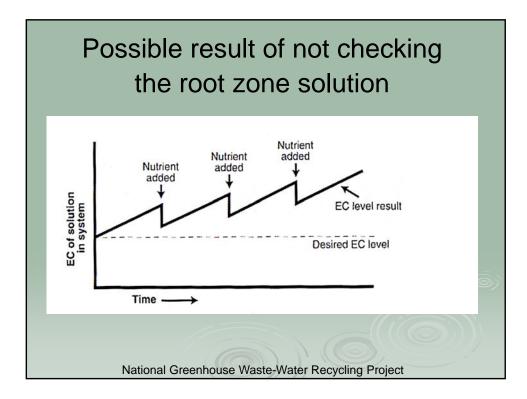


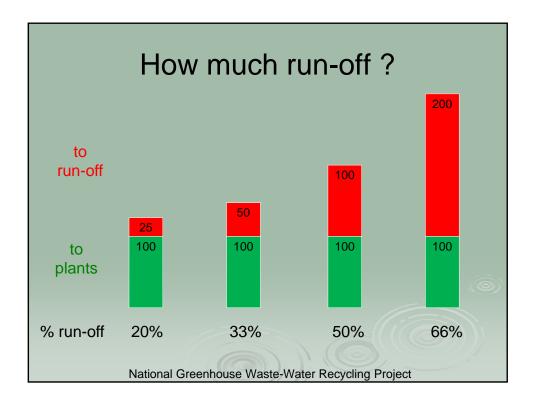




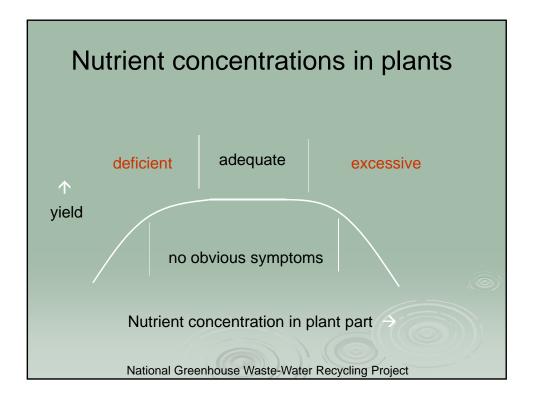




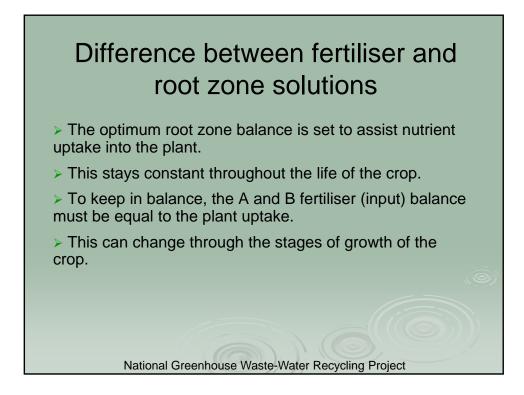


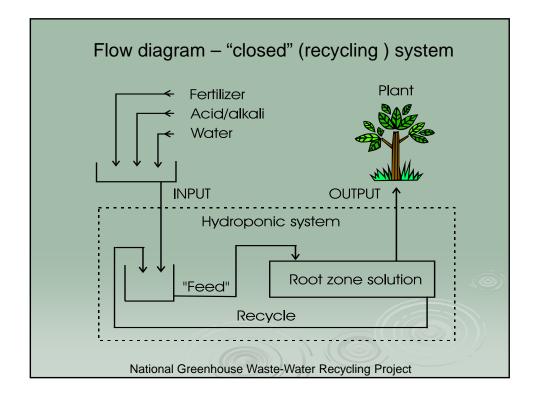




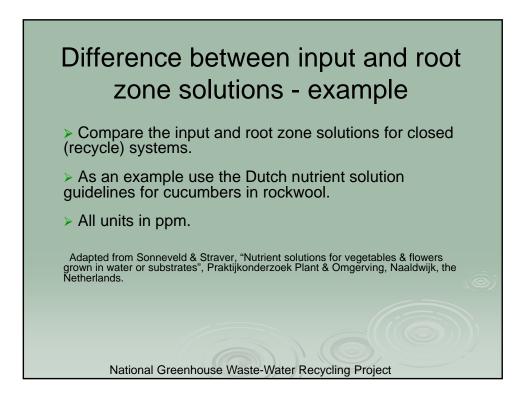


Relative ease of nutrient uptake					
Rate of uptake	Nutrient				
Extremely fast	ammonium (NH ₄ -)				
Very fast	phosphorus (H ₂ PO ₄ -)				
Fast	potassium (K ⁺)				
Moderate	nitrate (NO ₃ -)				
Slow	calcium (Ca ⁺⁺), magnesium (Mg ⁺⁺), sulphur (SO ₄)				
National Greenhouse Waste-Water Recycling Project					





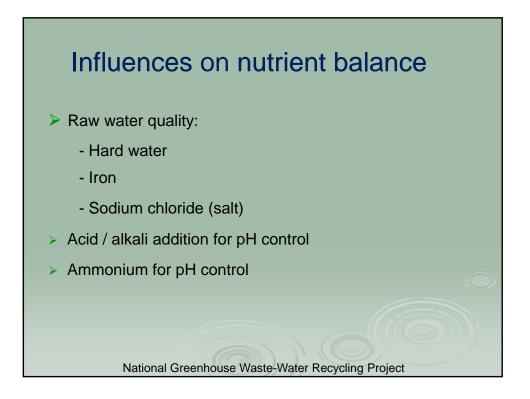




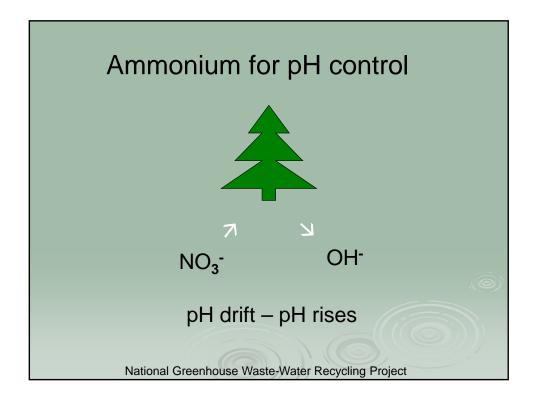
Comparing solution analyses							
nutrient	symbol	input	root zone				
calcium	Ca	110	261				
magnesium	Mg	24	73				
sulphur SO4 as S		32	112				
nitrate	NO3 as N	165	252				
potassium K phosphorus H2PO4 as P		254	313				
		39	28				
ammonium	NH4 as N	14	< 7	Ó			
EC 1.8 3.0							
Need to be at the same strength for comparison							
National Greenhouse Waste-Water Recycling Project							

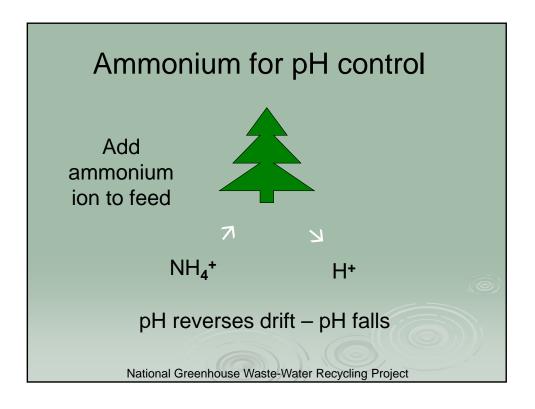
Compo	aring solu		converted			
nutrient	symbol	input	input			
calcium	Ca	110	181			
magnesium	Mg	24	42			
sulphur	SO4 as S	32	53			
nitrate	NO3 as N	165	271			
potassium	К	254	417			
phosphorus	H2PO4 as P	39	64			
ammonium	NH4 as N	14	23			
To compare - multiply individual inputs by 3.0 / 1.8						

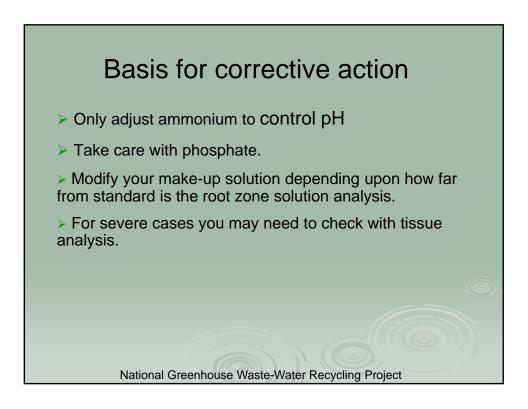
	aring solu	converted	-			
nutrient	symbol	input	root zone			
calcium	Са	181	261			
magnesium	Mg	42	73			
sulphur	SO4 as S	53	112			
nitrate	NO3 as N	270	252			
potassium	К	417	313			
phosphorus	H2PO4 as P	64	28			
ammonium	NH4 as N	23	< 7			
omparison is OK, because they are at the same streng						
mparison is O	k, because th	ey are at the	same stren			

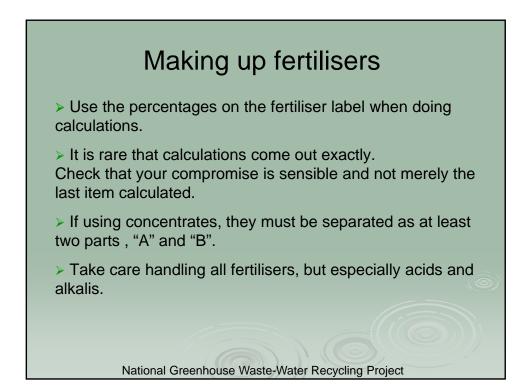


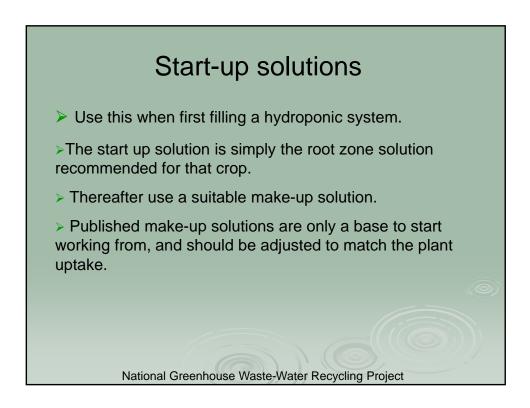
Very sensitive	Sensitive	Tolerant			
bean	cucumber	tomato			
anthurium	capsicum	spinach			
cymbidium	egg plant	endive			
	lettuce	carnation			
	gerbera	chrysanthemum			
	alstroemeria	gypsophila			
rose freesia					





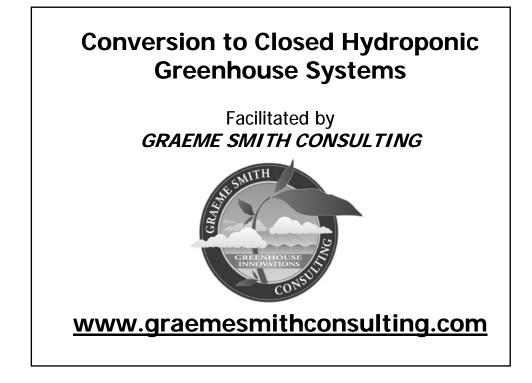


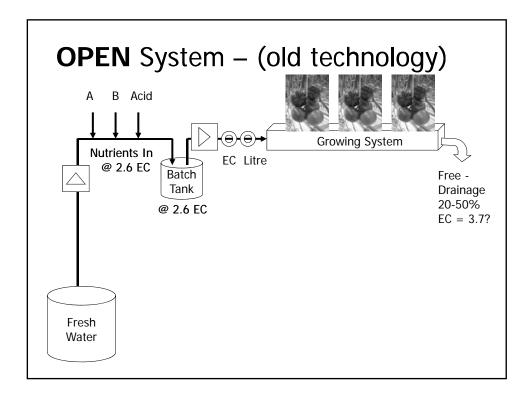


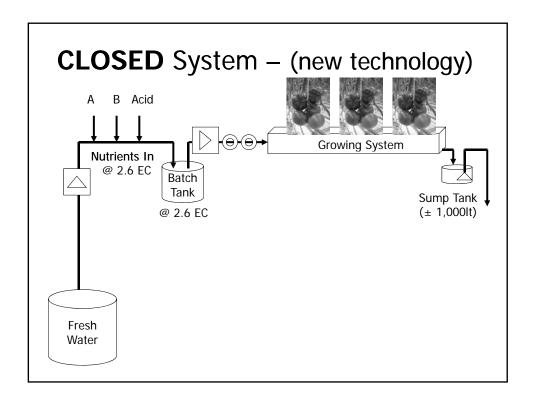


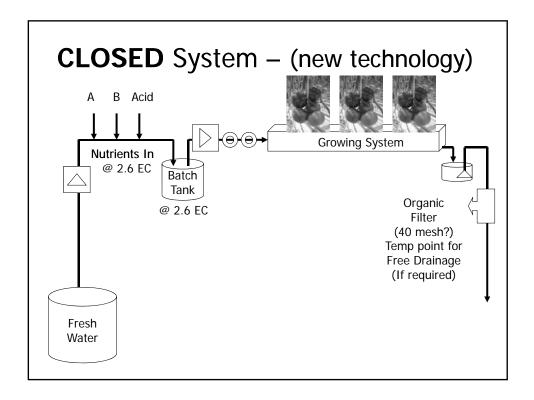


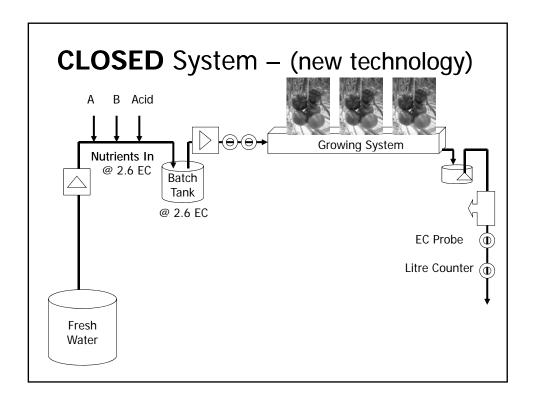


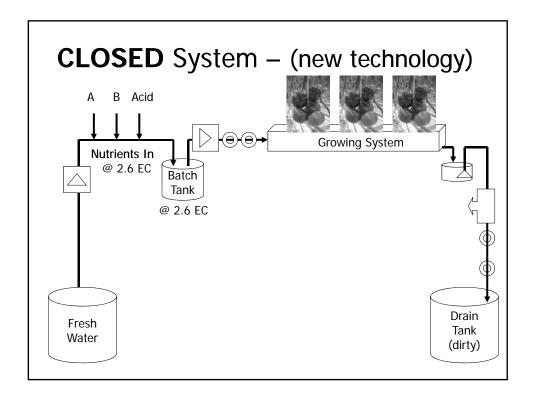


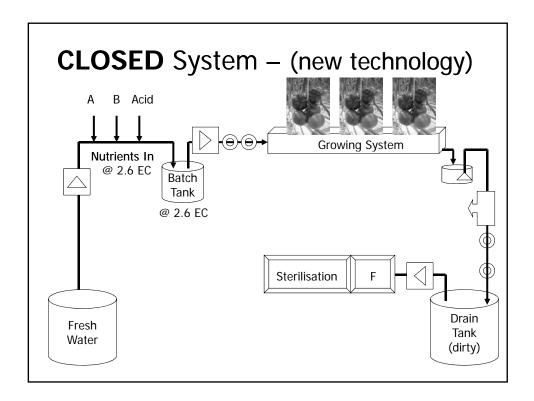


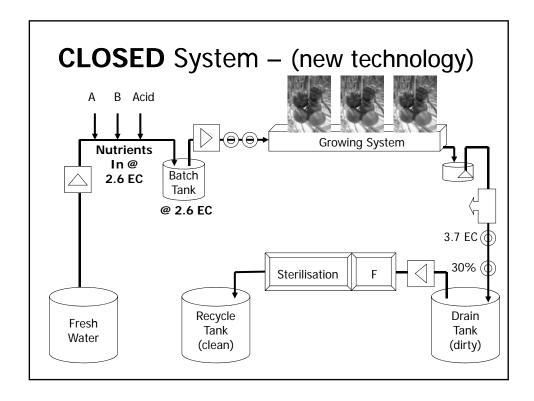


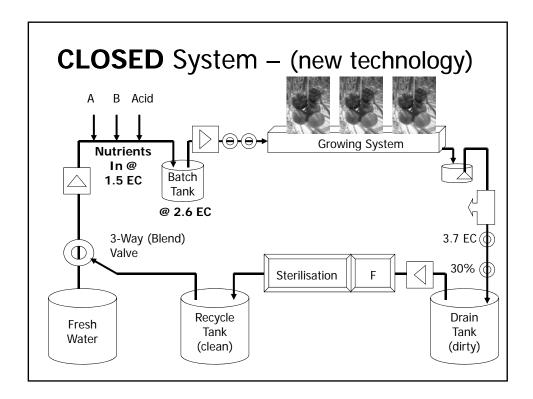


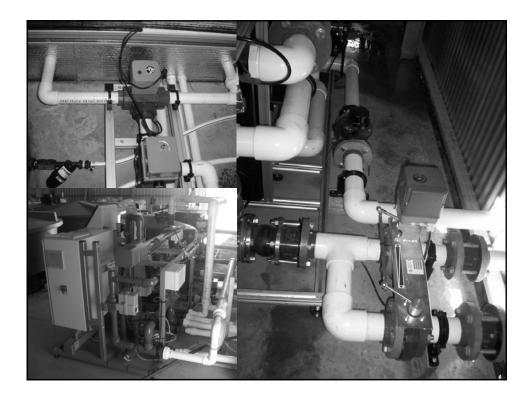




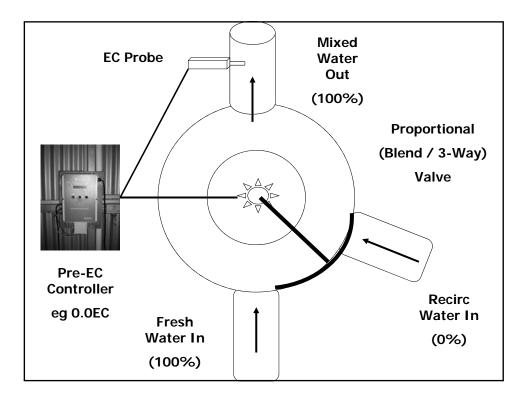


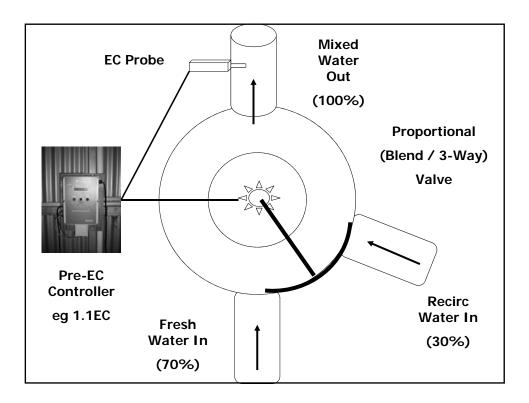


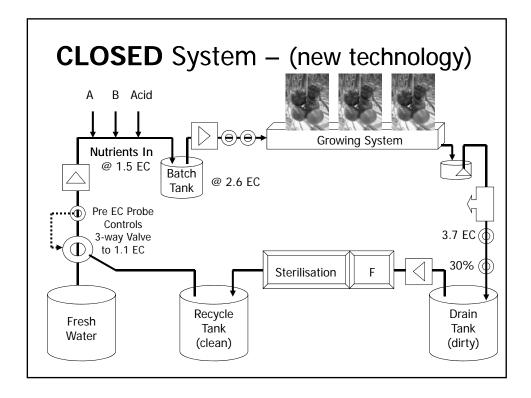


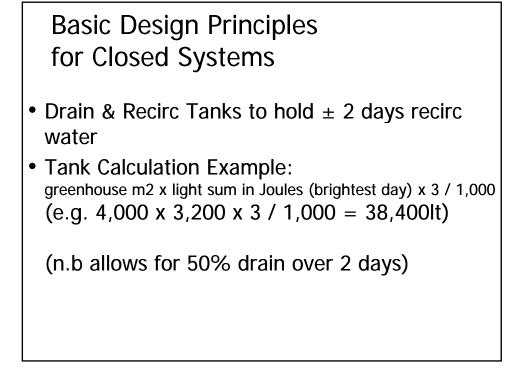


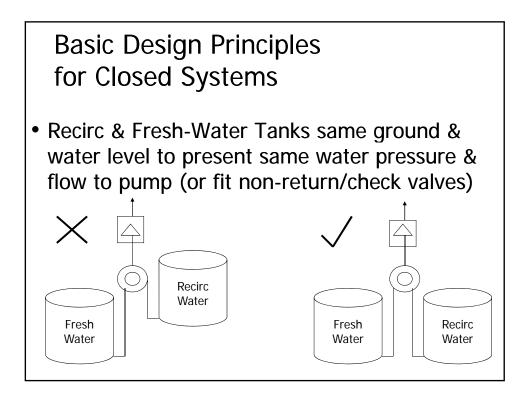


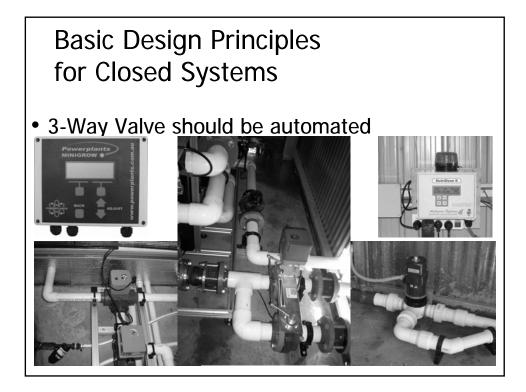




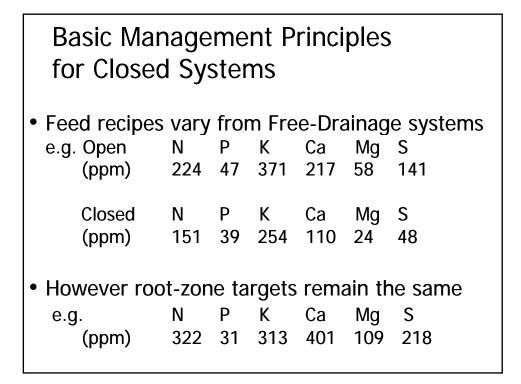


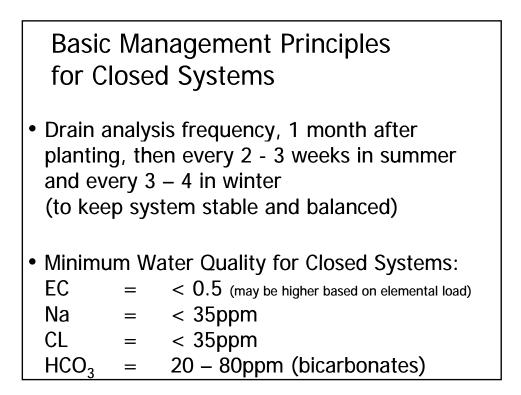






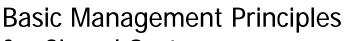
Basic Management Principles for Closed Systems									
	 Different Pre-EC set-points for different crops 								
Typical Ref	erenc	e Fi	gures	S:					
	re EC		0		Drip EC	Drain EC			
Tomatoes	1.0	+	1.6	=	-	3.7			
Capsicums	0.5	+	1.6	=	2.1	2.7			
Cucumbers	0.5	+	1.7	=	2.2	2.7			
Eggplant	0.4	+	1.7	=	2.1	2.7			
Strawberry	1.0	+	0.7	=	1.7	2.0			
Strawberry $1.0 + 0.7 = 1.7$ 2.0 • Calculated Pre-EC level: = drain EC x 24hr runoff % (eg. 3.7 x 30% = 1.1EC)									





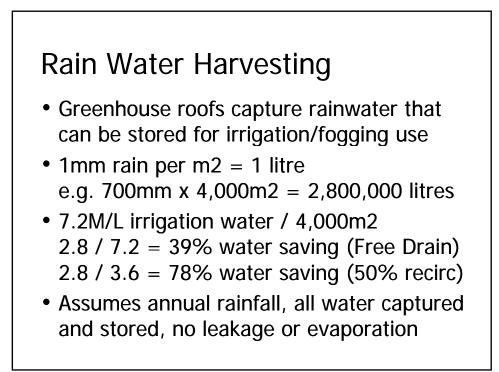
Basic Management Principles for Closed Systems (cont.....)

- Same principles apply if nutrient batching or direct injection
- Run disinfection system at night when system is stable
- Allow bypass at organic filter for temporary freedrainage (and first week or two to discharge any waste material)
- Fit one-way (check) valves to stop any backflow or syphoning
- All fittings to be PVC, Poly or Stainless Steel (inc pump impellors) to avoid corrosion or contamination of water
- Minimum pre-filtration for all sterilising systems ±40µm

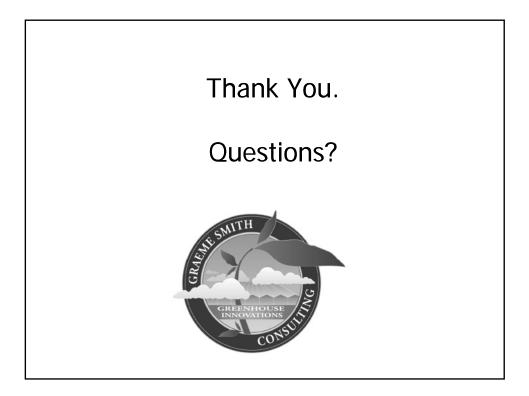


for Closed Systems (cont.....)

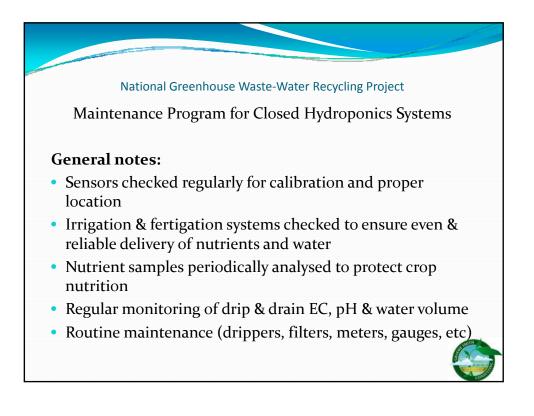
- Drain analysis always from the drain tank (however allow for recycle tank losses following sterilisation treatment)
- Nutrient/water mixing always on low-pressure (suction) side of pump.
- Ideally all drain water captured in pipe systems and kept isolated from the ground (to avoid crosscontamination)
- Perform dripper audit to ensure system/numbers are correct
- Adaption recipes for a maximum of two weeks to avoid over-correction

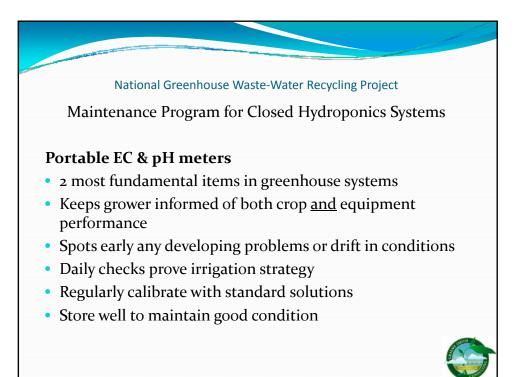


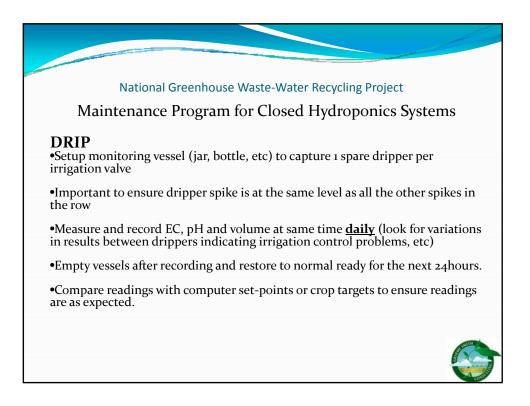


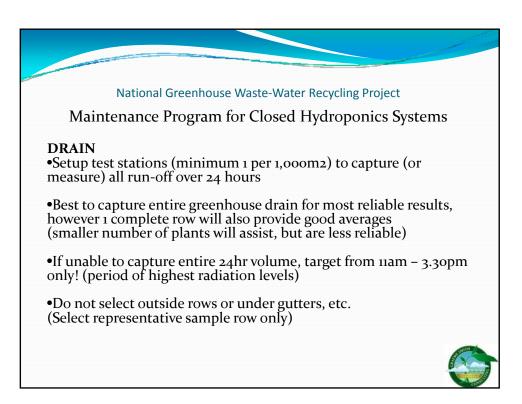


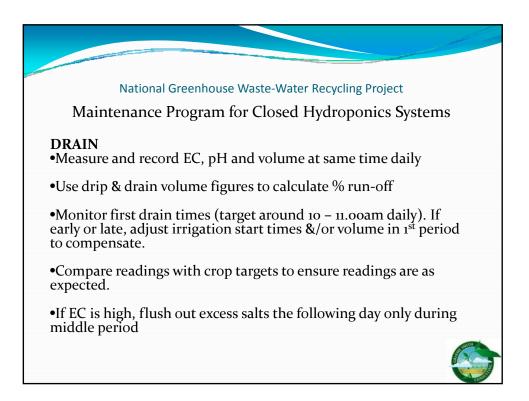


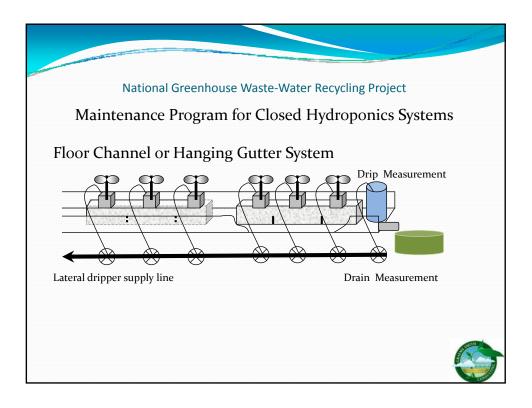






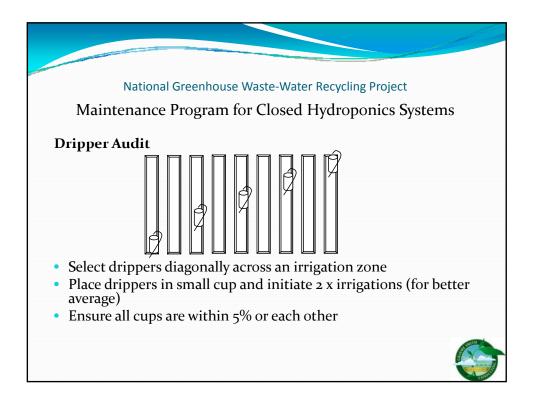


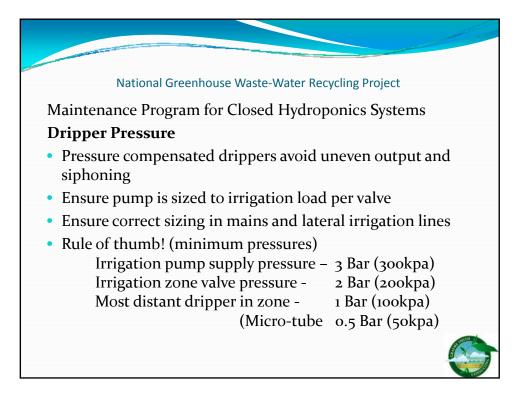


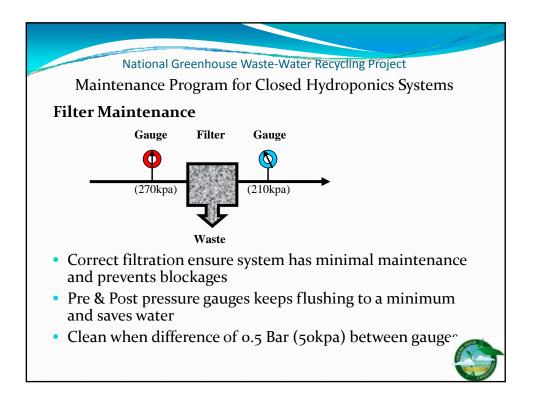




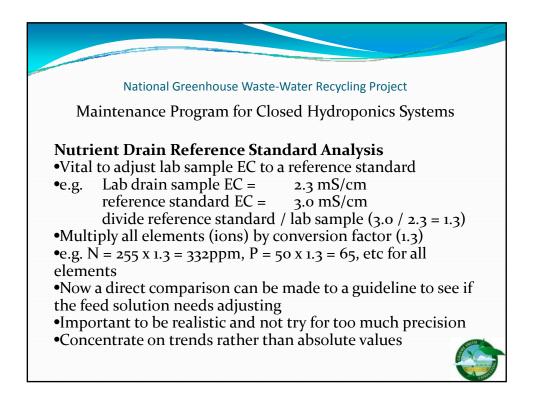
	Na	ational G	ireenh	ouse W	/aste-W	ater l	Recyclin	ng Project	
Ma	inten	ance P	rogra	nm for	Close	ed H	ydrop	onics S	ystems
Date	EC Drip	Volume Drip	EC Drain	Volume Drain	% Runoff	pH Drip	pH Drain	'A' Tank Depth	'B' Tank Depth
12 th Mar	2.55	100	3.85	33	33%	5.5	6.1	600	600
13 th	2.60	99	3.95	30	30%	5.5	6.1	585 (15)	586 (14)
14 th	2.60	100	4.00	28	28%	5.6	6.0	559 (26)	562 (24) adjust
15 th	2.58	101	3.85	39	39%	5.7	5.9	539 (20)	542 (20)
15			3.80	33	33%	5.6	6.0	515 (24)	518 (24)

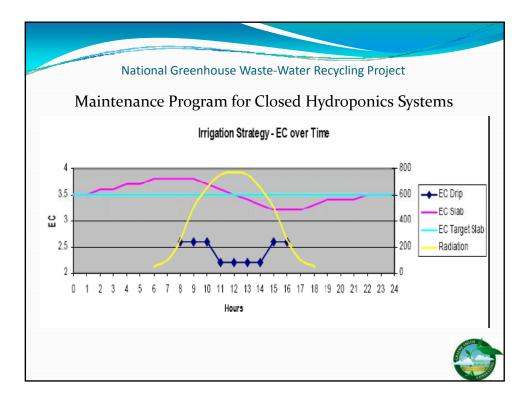


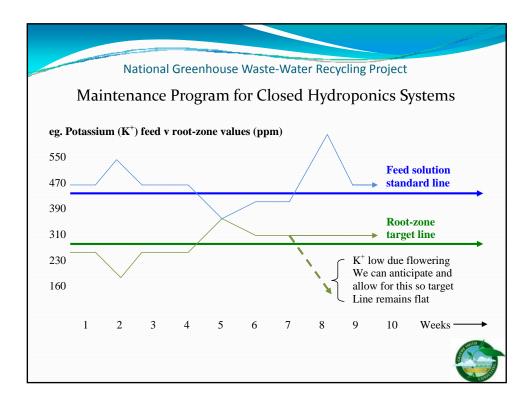




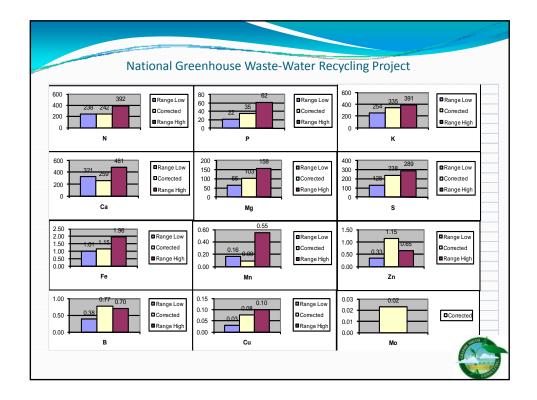




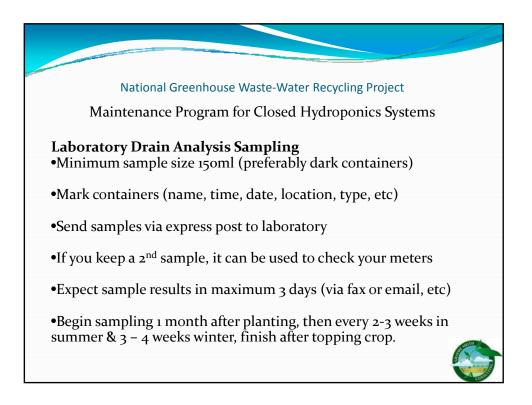




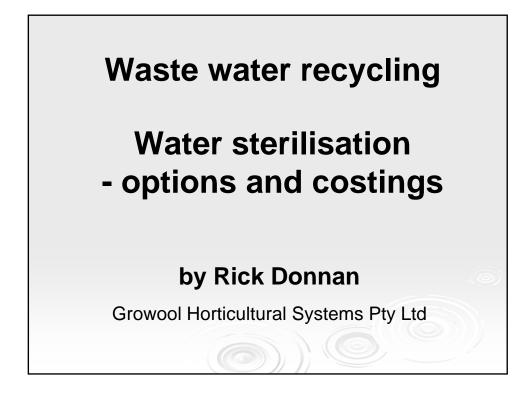
	Na	tion	al Gr	ee	nho	use	e Wa	aste	-Wat	er l	Recy	ling	Proj	ect				
Grower	Date	Sou	irce	N	NH4	Р	к	Са	Mg	s	Fe	Mn	Zn	в	Cu	Мо	HCO3	N
Graphics	16-Dec-08	G/H 2	Drain	315	0	45	435	337	134	309	1.49	0.12	1.49	1.00	0.10	0.03		3
© Graeme S	Smith Cons	ulting	NL	JTR	IENT	DR		REF	EREN	CES	STAN	DARD	ANAI	LYSIS	S (TON	ато	ES)	
ION		N	NH4		Total		F		к		Ca	Mg	s		EC		H	
Lab Re	sult	315	0		315	5	4	5	435	;	337	134	30	9	4.81	6	.2	
Root-Zone	Target	328	< 7		328	3	6	1	482		374	122	28	33	3.70	5.2	- 7.2	
Correc	ted	242			242	2	3	5	335	1	259	103	23	38				
Range	Low	238			238	3	2	2	254		321	66	12	28				
Range I	High	392			392	2	6	2	391	-	481	158	28	39				
		Fe	Mn		В		С	u	Zn		Мо	Na	С	;I	нсоз			
Lab Re	sult	1.49	0.12	2	1.0	0	0.1	10	1.49	(0.03	317	16	64	0			
Root-Zone	Target	1.28	0.12	2	0.98	8	0.1	13	1.11	5	sign			2	20 - 80			
Correc	ted	1.15	0.09	1	0.7	7	0.0	08	1.15	(0.02	244	12	26	0			
Range	Low	1.01	0.16	;	0.3	8	0.0	03	0.33		sign							
Range I		1.96	0.55		0.70		0.1	10	0.65		sign							
Nutrient Sou	Irce:				/H 2 [6/12/0		í 🗌										SHITH	-

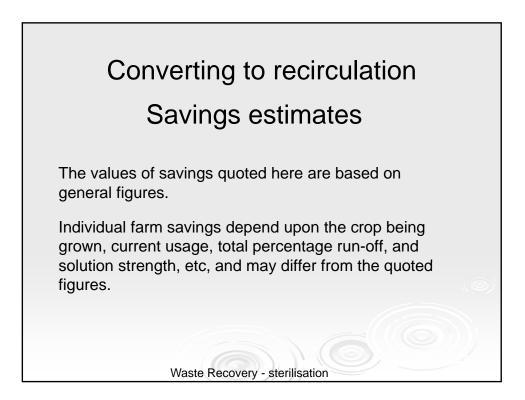


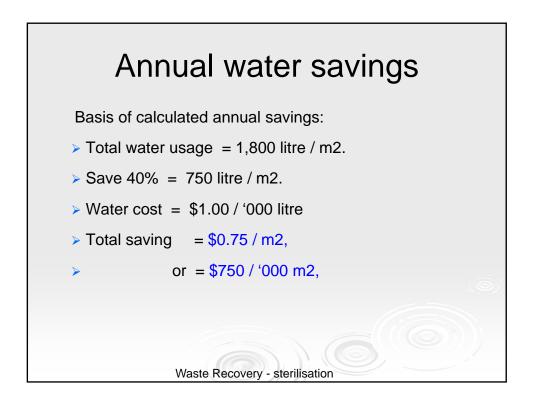


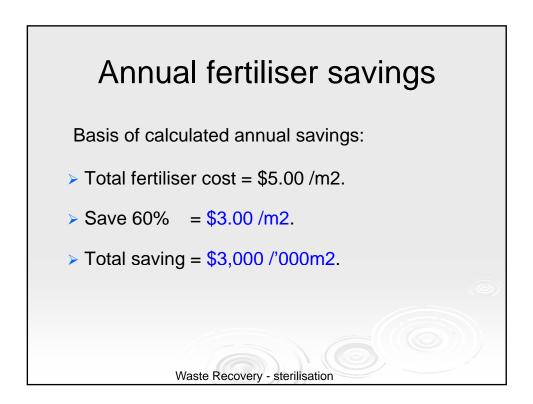


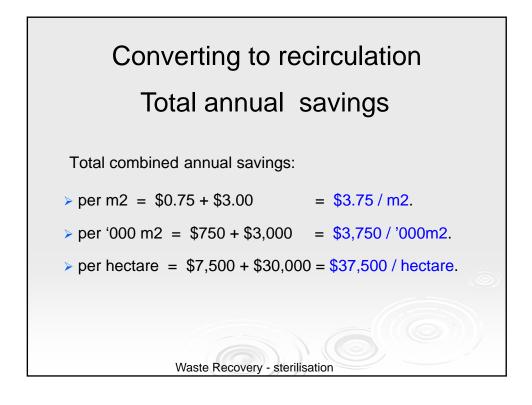
-					
	National Gre	enhouse	Waste-V	Vater Rec	cycling Project
Mainto		~~~ f	or Clas	. d 11d	
Mainte	nance Pro	igram i	or Clos	еа пуа	roponics Systems
			•	Soil 8	Plant Analysis Laboratory
107	510				a Fight Analysis Laboratory
	kmez Pty Ltd			SBP	ANALYSIS REPOR
		Lab No	100077	100078	
		Name	HSE 1 DRAIN	HSE 4 DRAIN	
		Code	24/01/10	24/01/10	
		Customer	LEXMEZ	LEXMEZ	
	monium Nitrogen	mg/L	0.74	0.95	
	rate Nitrogen	mg/L	292.04	262.28	
	ron	mg/L	0.54	0.57	
	lcium	mg/L	378.00	363.60	
	loride	mg/L	170.00	158.10	
	pper	mg/L	0.10	0.09	
Iro		mg/L	2.00	1.79	
	gnesium	mg/L	136.40 0.29	92.00	
	nganese	mg/L	58.00	57.80	
	osphorous tassium	mg/L			
	dium	mg/L	382.60 129.30	331.80 139.60	
	lphur	mg/L	200.60	204.20	
Zin		mg/L	0.49	0.51	
	nductivity	mg/L dS/m	4.000	4,160	
DH		davni	4.000	4.100	4

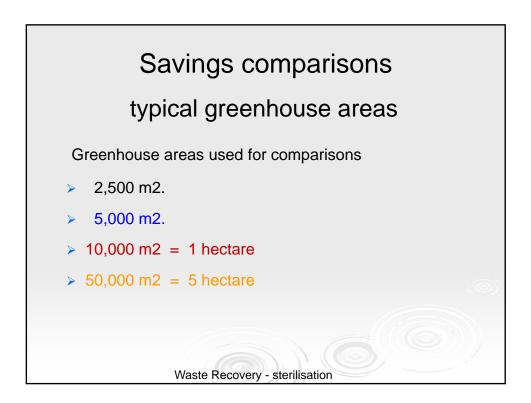


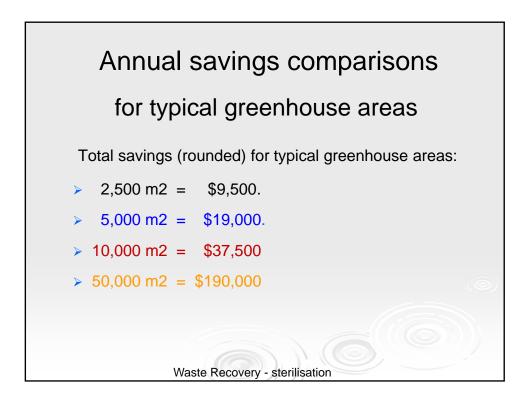


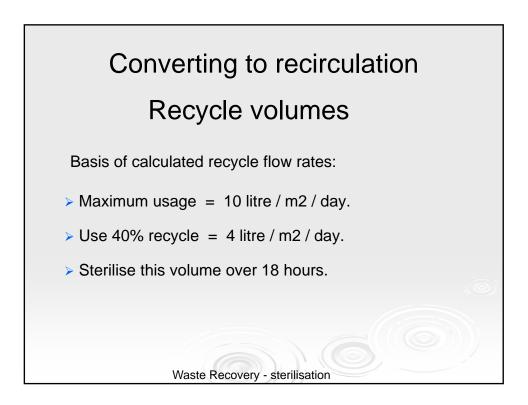


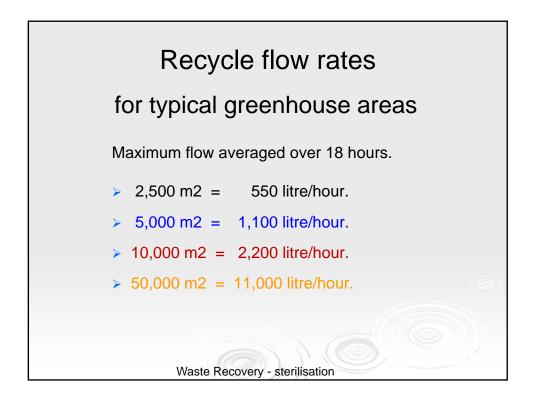


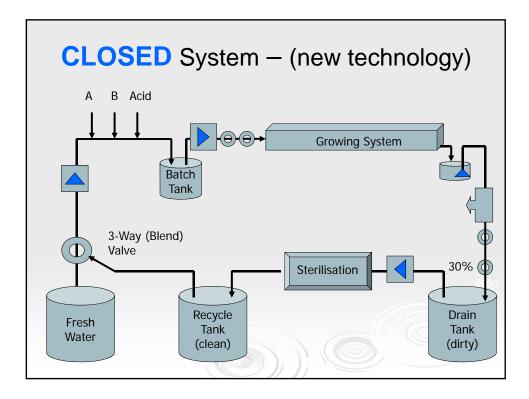




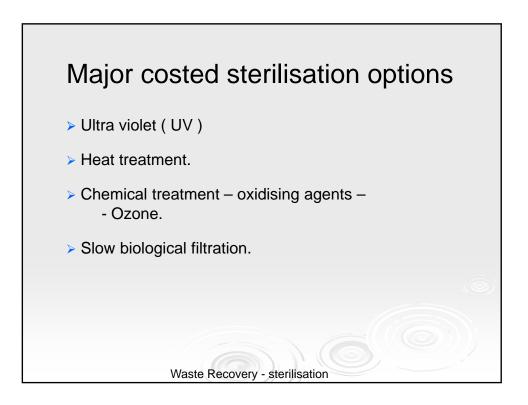


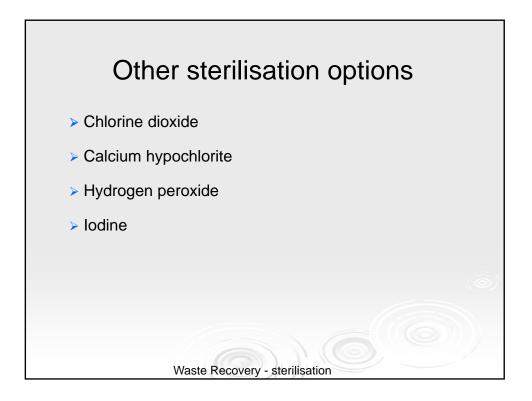










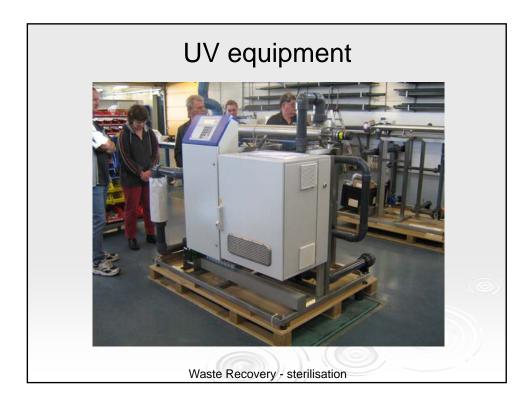


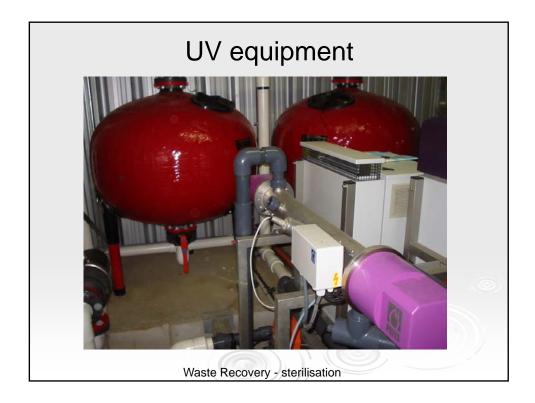


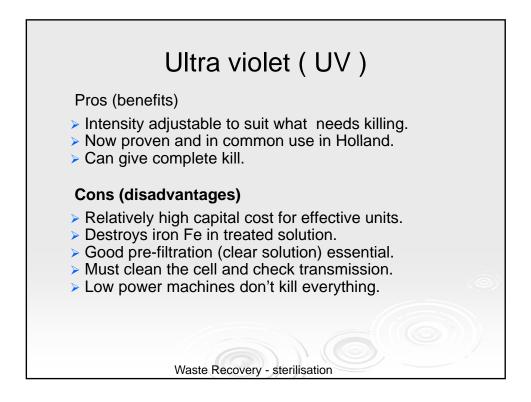


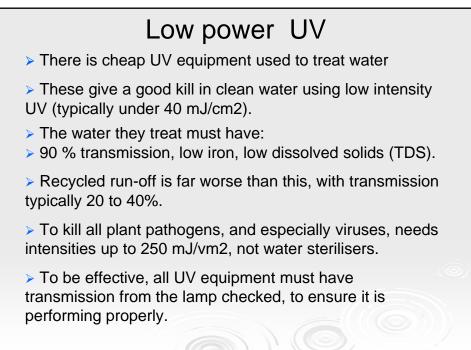








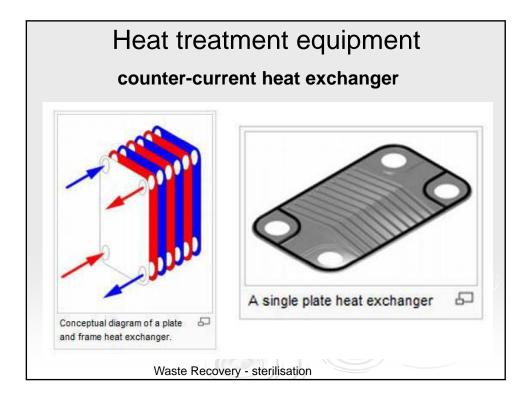


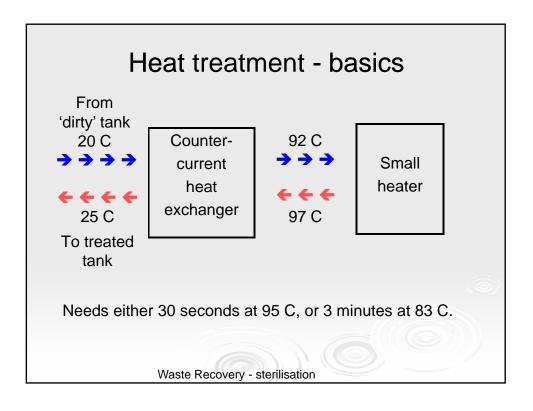


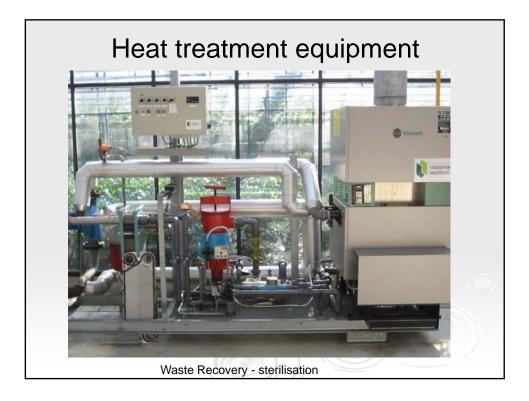
Waste Recovery - sterilisation

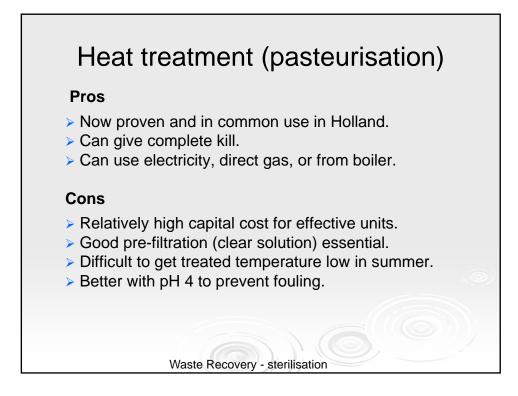
Costs of	UV treatme	ent - 1
Greenhouse area	2,500 m2	5,000 m2
Installed unit	\$30,000 est	\$30,000 est
Tanks, etc	\$11,000	\$17,000
Maintenance pa	\$1,000	\$1,500
Electricity pa	\$1,000	\$1,500
Chemicals pa	?	?
Total running cost pa	\$2,000	\$3,000
Savings pa	\$9,500	\$19,000

Greenhouse area	10,000 m2	50,000 m2
Installed unit	\$60,000	\$90,000
Tanks, etc	\$30,000	\$70,000
Maintenance pa	\$3,000	\$7,000
Electricity pa	\$2,000	\$5,000
Chemicals	?	?
Total running cost pa	\$5,000	\$12,000





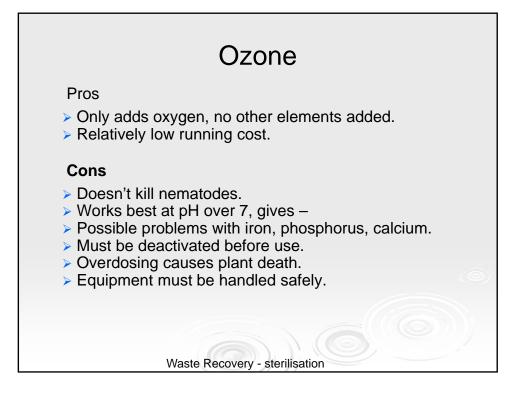




Greenhouse area	2,500 m2	5,000 m2
Installed unit	\$40,000	\$40,000
Tanks, etc	\$11,000	\$17,000
Maintenance pa	\$600	\$600
Electricity pa	\$400	\$700
Gas pa	\$1,500	\$3,000
Total running cost pa	\$2,500	\$4,300
Savings pa	\$9,500	\$19,000

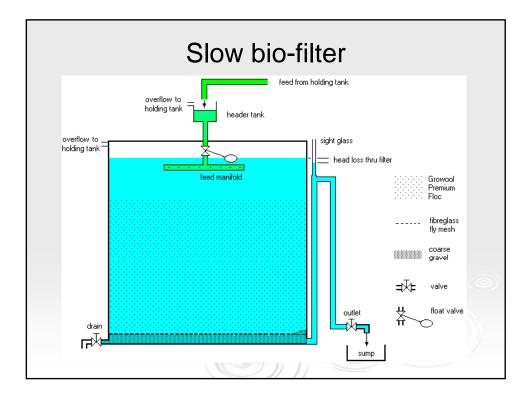
Greenhouse area	10,000 m2	50,000 m2
Installed unit	\$50,000	\$85,000
Tanks, etc	\$30,000	\$70,000
Maintenance pa	\$1,000	\$2,000
Electricity pa	\$1,200	\$4,000
Gas pa	\$5,000	\$20,000
Total running cost pa	\$7,200	\$26,000
Savings pa	\$37,500	\$190,000

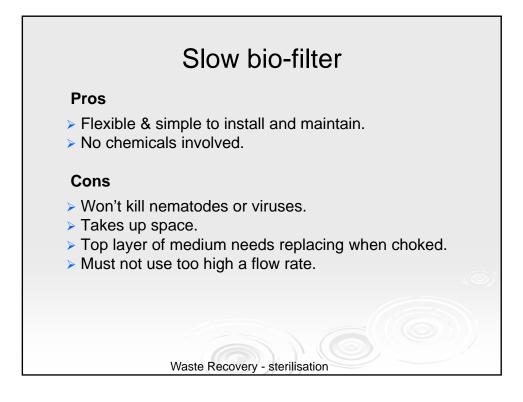




00010	of ozone -	· 1
Greenhouse area	2,500 m2	5,000 m2
Installed unit	\$10,000	\$12,000
Tanks, etc	\$11,000	\$17,000
Maintenance pa	\$300	\$400
Electricity pa	\$1,000	\$1,500
Chemicals pa	?	?
Total running cost pa	\$1,300	\$1,900
Savings pa	\$9,500	\$19,000

Greenhouse area	10,000 m2	50,000 m2
Installed unit	\$16,000	\$50,000
Tanks, etc	\$30,000	\$70,000
Maintenance pa	\$500	\$2,000
Electricity pa	\$2,200	\$9,000
Chemicals pa	?	?
Total running cost pa	\$2,700	\$11,000
Savings pa	\$37,500	\$190,000





Greenhouse area	2,500 m2	5,000 m2
Installed unit	\$5,000	\$7,000
Tanks, etc	\$11,000	\$17,000
Maintenance pa	\$100	\$100
Electricity pa	\$600	\$800
Medium pa	\$300	\$500
Total running cost pa	\$1,000	\$1,400
Savings pa	\$9,500	\$19,000

Greenhouse area	10,000 m2	50,000 m2
nstalled unit	\$12,000	\$53,000
Tanks, etc	\$30,000	\$70,000
Maintenance pa	\$200	\$300
Electricity pa	\$1,200	\$1,700
Medium pa	\$1,200	\$5,000
Total running cost pa	\$2,600	\$7,000
Savings pa	\$37,500	\$190,000

type	total capital	annual running cost	annual savings
UV	\$41,000 est	2,000	\$9,500
heat	\$51,000	2,500	\$9,500
ozone	\$21,000	1,300	\$9,500
Slow filter	\$16,000	1,000	\$9,500

type	total capital	annual running cost	annual savings
UV	\$47,000	\$3,000	\$19,000
heat	\$57,000	\$4,300	\$19,000
ozone	\$29,000	\$1,900	\$19,000
slow filter	\$24,000	\$1,400	\$19,000

type	total capital	annual running cost	annual savings
UV	\$90,000	\$5,000	\$37,500
heat	\$80,000	\$7,200	\$37,500
ozone	\$46,000	\$2,700	\$37,500
Slow filter	\$32,000	\$2,600	\$37,500
	Waste Recovery	- sterilisation	

type	total capital	annual running cost	annual savings
UV	\$160,000	\$12,000	\$190,000
heat	\$155,000	\$26,000	\$190,000
ozone	\$120,000	\$11,000	\$190,000
Slow filter	\$123,000	\$7,000	\$190,000

National Greenhouse Waste-Water Recycling Project

Haifast Nutrition Software (www.haifachem.com/)

Software Installation Steps:

1. Download 2 x Haifa files from above website (or copy both files from CD to desktop) (1st file: http://www.multifeedbigbag.nl/haifast/setuphf-3.0.0.exe) (2nd file: http://www.multifeedbigbag.nl/haifast/updatehf-3.0.0.exe)

Haifast exe

- 2. Save both files to 'Desktop'
- 3. Run 1st setup file from 'Desktop' (double click)
- 4. Run 2nd update file from 'Desktop' (double click)
- 5. Run Haifast program on 'Desktop'
- 6. Select Haifast logo (top left of screen)
- 7. Select 'English' and 'PPM', then 'Close'
- 8. Exit program
- 9. Again run Haifast program from 'Desktop'
- 10. Select 'Miscellaneous' (top right of screen)
- 11. Select 'To Select Fertilisers', then 'Select All'
- 12. Select 'Update database'
- 13. Haifast Software is now ready to use! (navigation keys bottom right of screen!)
- 14. Print out entire 'Help' file to assist understanding of software (found in Miscellaneous)
- n.b. Some anomalies currently exist in the program as follows:
 - Software calculates Nitrogen as NO3 and not pure N, therefore a conversion factor of • 4.43 needs to be applied to convert. (multiply N x 4.43 to convert to N03)
 - Same for Phosphorus, H2PO4 instead of P (multiply P x 3.13 to convert to H2PO4)
 - Same for Sulphur, SO4 instead of S (multiply S x 3.0 to convert to SO4) •
 - Trace elements are shown as PPB in tables, not PPM (multiply x 1,000 to convert) •
 - There is no AU (Australia) choice in software
 - A number of common Australian trace element fertilizers are missing •
 - Some text is in Dutch

We have requested these and other anomalies be rectified by the software developers at Haifa. (future updates on Haifast website as available)







Screenshot Examples of using Haifast Nutrition Software

(e.g. Recipe for 'Lettuce in Recirculating Water', to be inputted by growers)



Select language (English?) and ppm (or mmol)

HUBFAST - [Language]				والمتعادية والمتحدث والمتحد والمحد والمح			
	Grower's Details	Fertilizers	Growing Methods	Water Usage	Input Modifications	Jank Breakdowns	Miscel- laneous
		1		C SMTP G MAPI Person South Consulting In the Sattings you have to restart the charges to lake effect			
🚳 🙆 🕻		🗄 🔯 🗖 🚬				Haila Chemicals Itd. Ver	ie: 3.0.0 INS CAPS 25/07/2010

Input recipe into 'Additional Crops' under 'Miscellaneous' n.b. positive & negative ions (cations and anions) must balance exactly before saving

		Number	Name												
Crop			1 Lettu	ce (in recirc	ulating w	ater)									-
Standaid n	utrient sol	ution —													
NH4	К.	Ca	Mg	N03	CI	SO4	H2P04	Si	Fe	Mn	Zn	в	Cu	Мо	EC
21.60	430.10	180.45	24.30	1,178.00	0.00	105.71	194.00	0.00	2,240.00	270.00	260.00	320.00	50.00	50.00	2.32
Kationen				Anionen											
23.20				23.20											
Former	1					N	ew	D	elete						Next
Fuillei							ew		elete						NEX

Input grower contact details

Reference No.	001	Country	GB
Name	Graeme Smith Consulting	Telephone No.	+613 5427 2143
Address	PO Box 789	Mobile	+61 (0)427 339 009
Postcode	3442	E-Mail	graeme@graemesmithconsulting.com
City	Woodend Victoria	Fax Number	+613 5427 3843

Select your fertilizers (macro elements)

Fertilizer Method	Traditional Method				~
	Name	Tank Conc	entration (p	pm)	
NH4	Ammonium Nitrate liq	NH4=115.6	NO3=398.0		💌 🗙
К	Potassium Nitrate sol	K=387.1	NO3=613.8		• ×
Ca	Calcium Nitrate sol	Ca=185.7	NH4=16.7	NO3=631.8	• ×
Mg	Magnesium. Sulphate sol	SO4=389.2	Mg=98.4		• ×
NO3					- X
CI	Potassium Chloride sol	CI=473.2	K=521.2		- ×
SO4	Potassium sulphate sol	SO4=550.7	K=448.1		• ×
H2PO4	Multi-MKP sol	H2PO4=698.4	K=281.5		• ×
Other P-bron					• ×
Acid	Nitric Acid 75% liq	H=11.9	NO3=737.8		• ×
Si	Potasium Metasilicate	Si=91.3	K=254.2	H=-6.5	• ×

Select your fertilizers (trace elements)

Fertilizer Method	Traditional Method		~
	Name	Tank Concentration (ppm)	
std. Fe-source	Fe-DTPA 11% sol	Fe=110.5	• ×
Other Fe-bron			- ×
Mn	Manganese Sulphate	Mn=325.0	- ×
Zn	Zinc Sulphate 24% sol	Zn=242.6	- ×
В	Borax sol	B=113.1	- ×
Cu	Copper Sulphate 25% sol	Cu=254.6	• ×
Мо	Sodium Molybdate 40%	Mo=395.1	💌 🗙

Select system type and crop

Tank Size	200	Litre
Mix Concentration	100	Times
Crop	Lettuce (in recirculating water)	
Growing System	Industry Optimum (recirculation)	
Calculation	Adjust fertilizers to standard EC	
EC Adjustment	excl. NH4, incl. H2PO4 (standard)	•
Source of Advice	Own Input	

Select water source and water mix in % (add water analysis for each source)

Use	Real figures											
	ppm	NH4	к	Na	Ca	Mg	N03	CI	S04	H2P04	HC03	Si
Rain water	100 %	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Water from well	0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Tap water	0%	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	ppm	NH4	к	Na	Ca	Mg	N03	CI	S04	H2P04	HC03	Si
Total	100 %	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

System will report elemental formula recommendations after each stage after selecting your Feed (added) EC level. (n.b. software advises normal industry standard feed EC for each crop)

	Standard nutrition solution	Compensation during crop	After correction	Elements added via water	Elements added via fertilizers		Standard EC
NH4	21.60	0.00	21.60	0.00	21.60	ppm	2.32 mS/cm
К	430.10	0.00	430.10	0.00	430.10	ppm	Added EC
Na	0.00	0.00	0.00	0.00	0.00	ppm	2.32 mS/cm
Ca	180.45	0.00	180.45	0.00	180.45	ppm	
Mg	24.30	0.00	24.30	0.00	24.30	ppm	
N03	1,178.00	0.00	1,178.00	0.00	1,178.00	ppm	
CI	0.00	0.00	0.00	0.00	0.00	ppm	
SO4	105.71	0.00	105.71	0.00	105.71	ppm	
H2PO4	194.00	0.00	194.00	0.00	194.00	ppm	
н	0.00	0.00	0.00	0.00	0.00	ppm	Previous adaptation
Si	0.00	0.00	0.00	0.00	0.00	ppm	
Fe	2,240.00	0.00	2,240.00	0.00	2,240.00	ppm	
Mn	270.00	0.00	270.00	0.00	270.00	ppm	
Zn	260.00	0.00	260.00	0.00	260.00	ppm	
В	320.00	0.00	320.00	0.00	320.00	ppm	
Cu	50.00	0.00	50.00	0.00	50.00	ppm	
Мо	50.00	0.00	50.00	0.00	50.00	ppm	

System will advise 'ingredient' formula based on previous screens

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Print &/or Save your recipe

Name	Graeme Smith Consulting	
Delivery adress	P0 Box 789	
Zip code	3442	
Place	Woodend, Victoria	
Telephone	+613 5427 2143	
Lettuce (in Rec	irculating Water)	Remarks
		Print

Lettuce (in Recirculating Water)	Remarks
	Save in History

Example printout

Graeme Smith Cons PO Box 789	sulting				-tan k						B-tank		1.		ul 20	
POBox 789 3442 Woodend. Vic	toria				alcium Nitra	te sol			19.4	ka	Magnesi	um. Sulph	nate sol		4.9	ka
J442 W000dend, Vic	luna				mmonium N	litrate I	ia			liter	Multi-MK				5.6	
					otassium N		1 C C		4 1	kg	Potassiu	m Nitrate	sol		13.6	
General information					e-DTPA 119					gram						
Crop	Lettuce water)	(in recircu	ilating	-						5	Mangane Zinc Sulp			% sol		gram gram
Growth Stage	Standar	d									Borax so		0 301			gram
Rain water	100	-									Copper		25% sol			gram
Water from well		%									Sodium I					gram
Tap water	0										Sociariti				5	3
Tank Size	200															
Standard EC	2.32	mS/cm														
Added EC	2.32	mS/cm														
Mix Concentration Remarks	100 x															
	NH4	К	Са	Mg	NO3	CI	SO4	H2PO4	н	Si	Fe	Mn	Zn	В	Cu	Мо
nutrition solution	21.60	430.10	180.45	24.30	1,178.	0.00	105.71	194.00	0.00	0.00	2,240.	270.00	260.00	320.00	50.00	50.00
crop compensation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
after correction	21.60	430.10	180.45	24.30	1,178.	0.00	105.71	194.00	0.00	0.00	2,240.	270.00	260.00	320.00	50.00	50.00
water input	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00	0.00
drain input	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
fertiliser input	21.60	430.10	180.45	24.30	1,178.	0.00	105.71	194.00	0.00	0.00	2,240.	270.00	260.00	320.00	50.00	50.00
											· · · · ·					
Warning:																

6 © Graeme Smith Consulting – www.graemesmithconsulting.com

Nutrient Drain © Graeme Smith Co		tandard Analys	is	Crop	=	Tom	natoe:	S												
Grower?	Date	Source	Ν	NH4	Р	K	Ca	Mg	S	Fe	Mn	Zn	В	Cu	Мо	HCO3	Na	CI	EC	pН
Lab Analysis	12-Apr-10	G/H 2 Drain	140	0.70	0.9	401			87	2.73	0.7	1.25	1.07	0.09	0.003	0	11	9	4.92	6.1
			(conve	rt NO3 to I	N, divid	le NO3 b	y 4.43, e	.g. 1065	/4.43 = 3	240ppm N	I)									
Past Analysis	22-May-10	G/H 1 Drain	233	0.40	56	333	243	59	141	0.69	0.6	0.22	0.59	0.05	0.002	39	81	133	3.500	5.6
Past Analysis	12-Apr-10	G/H 2 Drain	240	0.70	65	289	276	64	121	0.77	0.6	0.26	0.60	0.05	0.003	44	76	148	3.06	5.4
Past Analysis																				
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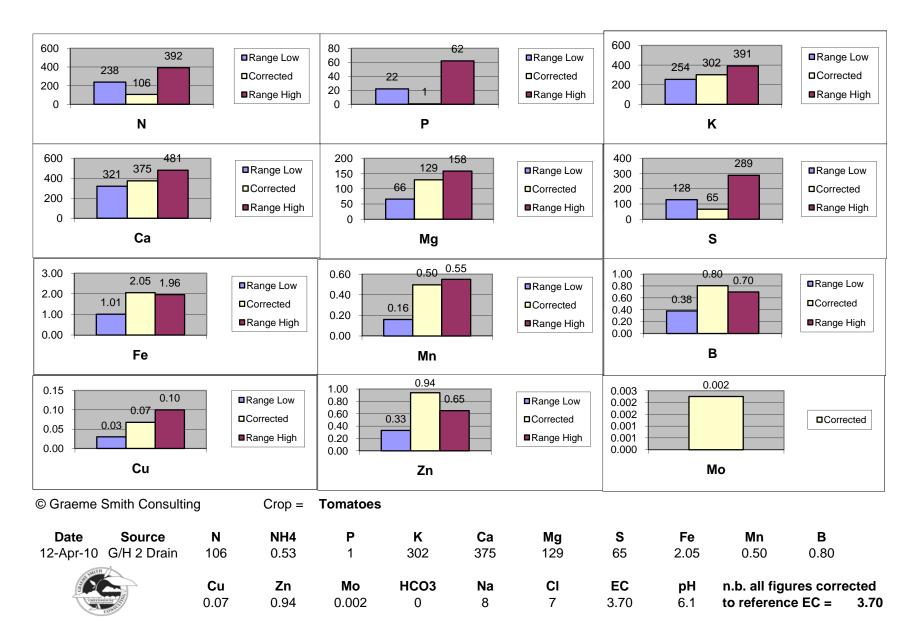
n.b. Enter each laboratory drain analysis in yellow cells, then select 'analysis' tab to see automatic conversion to research guidelines Select 'Graphics' tab to view graphical representation of adjustment to research guideline for selected greenhouse crop. Each lon value should be between the 'corrected' high and low ranges (if outside, may need to adjust 'feed' solution for two weeks?) Copy each analysis data to spare 'Past Analysis' line for historical reference (nb. only 'copy & paste' data, do not 'cut & paste')



appendix j.

NUTRIENT DRAIN R	REFEREN	ICE STA	NDARD AN	ALYSIS		Crop =	Tom	atoes	
© Graeme Smith Con	sulting								
lons	Ν	NH4N	Р	K	Са	Mg	S	EC	рН
Lab Result	140	0.7	0.9	401	498	172	87	4.92	6.1
Root-Zone Target	328	< 7	61	482	374	122	283	3.70	5.2 - 7.2
Corrected	106	0.53	1	302	375	129	65		
Range Low	238		22	254	321	66	128		
Range High	392		62	391	481	158	289		
lons	Fe	Mn	В	Cu	Zn	Мо	Na	CI	HCO3
Lab Result	2.73	0.66	1.07	0.09	1.25	0.003	11	9	0
Root-Zone Target	1.28	0.12	0.98	0.13	1.11	sign			20 - 80
Corrected	2.05	0.50	0.80	0.07	0.94	0.002	8	7	0
Range Low	1.01	0.16	0.38	0.03	0.33	sign			20
Range High	1.96	0.55	0.70	0.10	0.65	sign	T SMIT		80
Nutrient Source: Test Date:			G/H 2 Drain 12/04/10					CONSULT OF	

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Pathology Testing Program

National Greenhouse Waste-Water Recycling Project

Dear Greenhouse Grower (as addressed)

You have received this package following the national series of workshops, whereby you volunteered to participate in the pathology testing program.

This free program is designed to test the effectiveness of a wide range of sterilisation systems in common use in the Australian protected cropping industry, and will test for the presence of common pathogens including:

- Pythium
- Phytophthora
- Fusarium
- Cmm (Clavibacter bacterial canker)

Each package includes the following components:

- Introductory Letter 1.
- 2. 2 x litre bottles
- 3 Pre-addressed & pre-paid post bag
- Plant Disease Diagnosis Request form 4.
- Water sample collection instructions 5.

The results from all of the tests will be collated and reported to industry in the final project report to HAL in early 2011, however your individual tests will be communicated to you on completion. (n.b. no personal data will be shared)

The pathogens tested for may depend on the type of crops grown or sterilisation system and will be indicated on each package delivered.

We therefore ask that you perform these water tests and post them to the laboratory as soon as possible.

In conclusion, let me thank you in advance for participating in this important industry initiative.

Graeme Smith (CPAg)

Graeme Smith Consulting

Pathology Testing Program

Water Sample Collection Instructions

- 1. Each package received is to test only <u>one</u> water source and <u>one</u> crop and this information will be identified on the supplied labels
- 2. You may receive additional packages for alternate crops or water sources.
- 3. 2 x 1lt bottles have been included for each test:
 1 bottle for immediately <u>before</u> your sterilisation system
 1 bottle for immediately <u>after</u> your sterilisation system
- 4. The samples will need to be taken when your sterilisation system is active and has been running for a while (for systems that only work in specified periods)
- 5. It is important that basic hygiene protocols are in place so that the water samples are not contaminated:
 - a. keep sample bottles clean
 - b. wash hands before sampling
 - c. allow water to fill containers a number of times before sealing
 - d. ensure caps are screwed on firm so they do not leak in transit (but do not over-tighten)
 - e. keep samples away from heat and light
 - f. post samples same day
- 6. It is crucial that you take pre & post water samples as close to the treatment system to ensure no contamination or influence from any other systems (however we do not expect you to dismantle your technology, simply test as close as you can)
- 7. If using hydroponic NFT or Flood & Drain type systems, it may be best to take feed samples at gulley emitters, and drain samples in return water as it cascades back into the tank (assuming you are using Ozone or other chemical type treatment systems directly in recycling tank?)
- 8. The sample bottles will be printed with your unique code and whether pre (before) or post (after) treatment system.
- 9. Please ensure you enter date that each sample is taken on each container as well as any special comments you may wish to add. (please include type of sterilisation treatment system, ozone, UV, slow biological, etc)
- 10. Place samples inside provided pre-paid bag with completed 'Plant Disease Diagnosis Request' form. (important to keep samples away from heat and light)
- 11. Post samples same day (if possible) postage pre-paid and addressed, simply hand in to Post Office

12. Email or phone me with any questions regarding this collection process.

© Graeme Smith Consulting Page 2 of 2 Pathology Testing Program - National Greenhouse Waste-Water Recycling Project

	Surya	Plant Health Diagnostic Se		ab no Date / / Office use only)
Plant dise	ase di	agnosis re	quest	WORLD ACCR
		Kunning writing leads is		NATA accredited facility N
-		risation and repo		•
			-	S ls and authorisation are received
		receives invoice and report) I under on the testing required. I agre		s a minimum fee for sample subm arges for this service.
Name		Signature		Date /
Company		(If NSW DII staff men	nber: Location	WBS
Address		Town/suburb		P/code
Tel:	Fa	ax:	Mobile	·
E-mail:			Sen	id report by: ☐ E-mail Fax [
Grower/owner Nam	าย	Company		Requires copy of
(Town/suburb	·	P/code
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Test results and findings may be provided to authorised staff and used for statistical, surveillance, extension, certification and regulatory purposes in accordance with Departmental policies. The information assists disease and residue control programs and underpins market access for agricultural products. The source of the information will remain confidential unless otherwise required by law or regulatory policies.



15th August 2010

PCA TENDER

'PREFERRED SUPPLIER OF LABORATORY ANALYSIS OF WATER AND HYDROPONIC NUTRIENT SOLUTIONS FOR THE PROTECTED CROPPING INDUSTRY'

To Whom It May Concern

Protected Cropping Australia (PCA), formerly the 'Australian Hydroponic & Greenhouse Association', is the peak industry body representing floriculture, vegetables, herbs & lettuce and allied trade in hydroponics and greenhouse production systems.

The Australian protected cropping industry is valued at \$1.3billion (farm-gate) and consists of over 1,600 growers in 1,300ha.

The industry is currently providing skills workshops around the country to media-based hydroponic growers to enable them to convert from 'open' (free-drainage) systems to fully 'closed' (recycling) via the National Greenhouse Waste-Water Recycling project.

This conversion will encourage more growers to adopt regular monitoring and analysis of their hydroponic nutrient solutions as well as their fresh water supplies.

PCA formally invites all analytical laboratories to tender for 'preferred industry supplier' status of analysis of water and hydroponic nutrient solutions for the protected cropping industry.

Benefits of 'Preferred Industry Supplier'

- Free editorial space in industry quarterly magazine ('Soilless Australia') for two editions
- Opportunity for half-price, 1/3 page advertisements in Soilless Australia (8 editions over two years)
- Opportunity to present at PCA biennial industry conference in 2011
- Marketing of your services to the wider protected cropping industry
- Tenure for 'preferred industry supplier' status is for a period of two years

Obligations of 'Preferred Industry Supplier'

- Preferred supplier to conduct laboratory analysis in a timely and professional manner
- Analysis results to be documented as per attached sample
- Results to be communicated to grower via email &/or facsimile
- Results to grower a maximum of 3 days following laboratory receipt
- Analysis actioned on receipt of sample
- Laboratory to hold samples a minimum of seven days after analysis (in case of dispute or retesting)
- Laboratory to be NATA certified
- Results to be provided in both PPM (mg/l) and mmol (µmol)
- All elements to be analysed as per attached sample
- Recommendations <u>not</u> required (but may be offered if based on hydroponic and not soil principles)
- Report to include sample 'received' date
- Report to include sample 'analysed' date
- Preferred \$ rate only offered to current financial members of PCA
- Supply to PCA a rate (in \$) per analysis sample for financial PCA members.
- Offered rate to be maintained for entire two year tenure (except with express written permission from PCA)

Protected Cropping Australia

• Tender to be received by PCA by COB on Monday 1st November 2010

Obligations of PCA

- To offer and maintain benefits to preferred industry supplier as above
- To deliver to preferred supplier a quarterly PCA financial membership update (membership numbers only, no personal details!)
- To encourage uptake of services of preferred supplier to wider protected cropping industry (n.b. PCA provides this opportunity in good faith but offers no guarantees as to uptake of laboratory analysis services over period of tenure of preferred industry supplier)
- Successful tender will be announced at the PCA AGM in Sydney on Thursday 11th November 2010.

PCA invites your participation in this tender to provide these important services to the Australian protected cropping industry.

Further information from:

Graeme Smith

Graeme Smith President - Protected Cropping Australia president@ahga.org.au +61427 339 009

Protected Cropping Australia

PCA TENDER



'PREFERRED SUPPLIER OF LABORATORY ANALYSIS OF WATER AND HYDROPONIC NUTRIENT SOLUTIONS FOR THE PROTECTED CROPPING INDUSTRY'

Report Specifications Example

Client Details:	
Name:	John Smith
Business Name:	ABC Hydroponics
Water Type:	Hydroponic
Sample Type:	Drain Water
Sample Location:	Greenhouse # 2
Crop:	Cucumbers
Crop Stage:	Heavy Fruiting
Sample Date:	14/08/2010
PCA Membership No:	12345
Email (or Fax:)	john@abchydroponics.com.au
Phone:	(03) 5555 1234

Laboratory Details:

HSA1234
1234567
15/08/2010
16/08/2010

		Min Decimal					
ltem	Symbol	Places	eg.	Unit	eg.	Unit	notes:
Nitrogen	Ν	1	285.6	ppm		mmol/l	
Nitrate	NO₃	1	1265.2	ppm	20.4	mmol/l	
Ammonium	NH_4	1	1.5	ppm	1.2	mmol/l	
Phosphorus	Р	1	28.6	ppm		mmol/l	
Phosphate	H_2PO_4	1	89.5	ppm	1.5	mmol/l	
Potassium	К	1	407.3	ppm	10.4	mmol/l	
Calcium	Ca	1	268.1	ppm	5.6	mmol/l	
Magnesium	Mg	1	93.8	ppm	1.9	mmol/l	
Sulphur	S	1	196.4	ppm		mmol/l	
Sulphate	SO_4	1	589.2	ppm	3.9	mmol/l	
Sodium	Na	1	56.3	ppm	2.6	mmol/l	
Chloride	Cl	1	52.8	ppm	1.6	mmol/l	
Silicon	Si	1	14.5	ppm	1.2	mmol/l	Si could be optional?
Iron	Fe	2	1.11	ppm	0.02	mmol/l	
Manganese	Mn	2	0.13	ppm	0.01	µmol/l	
Zinc	Zn	2	0.39	ppm	0.01	µmol/l	
Copper	Cu	2	0.05	ppm	0.01	µmol/l	
Boron	В	2	0.42	ppm	0.04	µmol/l	
Molybdenum	Мо	2	0.05	ppm	0.01	µmol/l	
Bicarbonates	HCO ₃	1	67.3	ppm			
Electrical Conductivity	EC	2	3.37	mS/cm			
Acid/Alkalinity	рН	2	6.30	рН			

Protected Cropping Australia

Workshop feedback

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			/	/			/	/	attshot	/	/	/ .	
	Geeonepilot	/	_ /	Cranbourn 15	e Campbell 12	own coffs hard	out		3 101	. /	/ /		
	IONS PI	Shepparts	Nerribee	Dont	bell	Har	Baldivis	enta	, nia1	Virginia 2	Brisbane	Bundabers	TOTALS
	Geelle	Shept	Wert	Crant	Carnit	Coffs	Baldis	Sydne	JITEIT	Jirein	Brisb	BUNG	TOTA
Total no of Participants	5 6	10	14	, 15	12	, 16			· · ·		/ /		7
Number of respondents to feedback form		10	11	12	11		15	26	11	11	19	12	13
I had sufficient info about content	Agree 5				5		8	14		5		6	6
	4	6	5		5	1		7	2	5		3	5
	3		2		1		3	4		1	1	3	1
	2 Disagree 1			1				1					
Responses to enquiry/registration were timely	Disagree 1	5	6	7	7		9	12	7	3	14	8	7
		5		3	4	1	3	11	3	6	3	4	4
				2			2	3			2		1
									1	1			
Content was relevant to my workplace		7	6	5	5		11	12	10	1		7	8
		3			5	1		10		4		4	3
			2		1			4		1	4	1	1
			1	1									
Method of delivery was appropriate		6	7	4	6		11	12	1	6	10	8	7
wethod of derivery was appropriate		4			5	1		12	3	4		4	5
			1		-			2		1			1
		7	4		9		11	12				8	7
Information will help my business		3			2	1		6	5	8		4	4
			4					5		2			1
									1				
Presenters had good knowledge		8			10 1	1	12	20 8	9	8		10 2	10 3
		2	3		1			1	1	2	1	2	
Facilities suitable		9			8		8	11 7		8		5	7
		1	5	3	2	1		3		3	5	3	3
				4	2	-	2	5			5	5	
Best part of workshop	notes/cd	3	4	2	1	1		1		2	3	5	2
	ppt plant physiol						1	2			2		
	nutrients		3	1							1	3	
	fert recipes/calcs								1		2		
	sterilisation										1		
	presenters all content	3	1		4		3	2	1	4	1	1	1 2
	good refresher		1	4	4		3	6	1	4	3	2	2
	networking			1			1	1			1		
	computer session			2	3		2		1	1			1
	broad view						3						
	local context new trends								1	1			
	practical advice/ap	plication		1				2		2			
	discussion							1					
	more knowledge							2					
	recycling first half							1					
	first half										1		

Workshop feedback

Worst part

	no cost to enrol								1			
	conversion	2						2	2	1		
orst part	costings		2								1	
	basic at start										1	
	basic but good		2								1	
	late start			1				1				
	too much info!			2	1							
	chairs			2				1				
	room temp						1					
	laptops	2		<u> </u>								
	overlap			1								
	rushed				1		3	1				
	no flower info				1		5	1			1	
							-				1	
	nutrients			1			1	1				
	figures										1	
	small writing				1						1	
	update of software	2										1
	day after hols						1					
	travel/traffic						1				1	
	short breaks/sittin	g					2		1	1		
	long intro		ĺ							1		
	no networking										1	
	breakfast?						1				1	
	sterilisation						1					2
	too long							3				2
	chat							1				
	light							1				
	presenter not stick	ing to manu	ial					1				
	venue							3				
	slides not in order							1				
	coffee		1						1			
ements	provide tables		3	1								
	more pictures/vide	os/props		3			1		1			
	risk management			1								
	more on nutrient b			2		1						1
				2	1				1			
	more on recycle sy	stems							1			1
	start earlier	<u> </u>			1							
	grower data/feedb	back	1		1							
	more time						3					
	working eg/site vis						1					1
	change slide colou	rs								1	1	
	align slides with pp							1		3		
	further reference r									1		
	more topics								1		1	
	more local context								1		1	
									1		1	
	group work							-			1	
	change venue							1				
	follow up, see in ac	ction						1				
	more in Perth						1					
	improve manual							1				
	less lecturing, more	e class part.						1				
	more update							1				
	practical workshop	, farm dem	D.					1				
	slow down							1				
	more breaks/strete	ches						1				
								1				
	drinking water							1		-		
	a lot									1		
					2		4	2	1	1	3	1
	nothing		1									
hink you have enough info to convert:	yes		6	8				15	7	8	15	10
think you have enough info to convert				8					7	8		10